

74Software: Solid Q3 Growth and Continued Subscription Expansion

74Software (Euronext Paris: 74SW) reported Q3 2026 revenue of €183.9 million, up 5.8% organically, supported by subscription growth at both Axway and SBS. Product revenue increased by 9.5% organically, while ARR grew by close to 10% year on year at constant exchange rates for both brands. The Group confirmed its full-year objectives.

Key Financial Indicators – Q3 2026

Indicator	Q3 2026 (€m)	Q3 2025 Comparison base (€m)*	Change / Ratio
Revenue	183.9	173.9	Organic growth: 5.8%
Product revenue	154.4	141.0	Organic growth: 9.5%
ARR at period-end – Axway	294.2	267.7	9.9% YoY at constant FX
ARR at period-end – SBS	257.3	235.1	9.4% YoY at constant FX
Net debt at period-end	192.6	196.1	Down €3.6m YoY

* Revenue comparatives at 2026 scope and exchange rates.

Business Highlights

- At **74Software**, growth in both subscription models more than offset lower Maintenance & Support revenue. Product revenue represented 84.0% of Group revenue, compared with 81.1% a year earlier, reflecting the continued shift in the Group's revenue mix toward software.
- **Axway** recorded new MFT customer wins in the automotive and luxury goods sectors, alongside renewals and extensions in healthcare and financial services. Amplify Fusion recorded 83 new customer contracts across the Group over the first nine months and remains on track to meet its annual target of 100.
- **SBS** combined strong subscription growth with contrasting trends across its portfolio. ARR grew at double-digit rates in Integrated Products, Modular Products and Financing Products, while Banking Components remained slightly below the previous year's level. Lower Services activity, reflecting a deliberate focus on higher-value engagements, moderated overall revenue growth. Commercial highlights included a contract for SBS Digital Banking Suite with an existing customer in the consumer finance sector, extending SBS's role from core banking to customer-facing digital services and illustrating the cross-selling potential of its portfolio.
- **Product development and investment** focused on extending customers' existing software environments. Axway continued to develop its Amplify platform, including Fusion and AI governance capabilities, and to commercialize Workbench for unified MFT monitoring and operational control. An industry analyst assessment also gave Axway the highest scores for distributed API management and API productization. SBS continued to invest in SBS Digital Core, SBS Digital Banking Suite and AI. SBS AI Foundation, built on NVIDIA technologies and already in production with a UK customer, enables banks to use AI while retaining control over their data environment. Its roadmap also includes process automation through AI agents, drawing in particular on the AI Control Plane developed by Axway.

Patrick Donovan, Chief Executive Officer, stated:

"I am happy to see our continued transition towards subscriptions supporting product revenue growth in Q3 and over the first nine months. New MFT customer wins and further Amplify Fusion contracts supported Axway's commercial activity, while SBS secured important renewals and expanded its software relationships with existing customers. Our priority is to convert this progress into cash while maintaining cost discipline. The performance over the first nine months gives us confidence in delivering our full-year targets as we continue to invest in our products and work toward our 2028 ambitions."

Q3 2026 Activity

Revenue by Portfolio Brand					
€m / %	Q3 2026	Q3 2025 Reported	Q3 2025 Restated*	Total Growth	Organic Growth
Axway Scope	87.6	82.6	83.4	6.1%	5.1%
SBS Scope	96.7	90.8	91.1	6.5%	6.1%
Consolidation	-0.3	-0.5	-0.5		
74Software	183.9	172.8	173.9	6.5%	5.8%

* Revenue at 2026 scope and exchange rates

Q3 revenue reached €183.9 million, up 6.5% on a reported basis and 5.8% organically. Axway contributed €87.6 million, up 5.1% organically, while SBS generated €96.7 million, up 6.1% organically.

Q3 Revenue by Type					
€m / %	Q3 2026	Q3 2025 Reported	Q3 2025 Restated*	Total Growth	Organic Growth
Product revenue	154.4	140.1	141.0	10.2%	9.5%
Recurring revenue	145.7	129.2	130.2	12.8%	11.9%
o/w Maintenance & Support	37.2	43.7	44.0	-14.9%	-15.4%
o/w Customer-managed Subscription	68.0	51.0	51.4	33.4%	32.2%
o/w Upfront Revenue	37.4	29.6	29.6	26.2%	26.2%
o/w Recurring	30.6	21.4	21.8	43.3%	40.4%
o/w Own-managed Subscription	40.5	34.5	34.8	17.4%	16.5%
License revenue	8.7	10.9	10.8	-19.9%	-19.6%
Services revenue	29.5	32.7	32.9	-9.8%	-10.3%
Total revenue	183.9	172.8	173.9	6.5%	5.8%

* Revenue at 2026 scope and exchange rates

Product revenue reached €154.4 million, up 9.5% organically, and represented 84.0% of Group revenue, compared with 81.1% a year earlier. Recurring revenue increased by 11.9% organically to €145.7 million, equivalent to 94.3% of Product revenue.

Axway's Product revenue amounted to €79.0 million, up 5.6% organically. Own-managed subscriptions increased by 22.3% to €17.2 million, while customer-managed subscriptions grew by 14.4% to €52.8 million. These increases more than offset a 35.3% decline in Maintenance & Support revenue to €7.8 million, reflecting the continued transition toward subscriptions.

SBS's Product revenue grew by 13.4% organically to €75.8 million. Customer-managed subscriptions contributed the largest increase, reaching €15.5 million, compared with €5.3 million a year earlier. Own-managed subscriptions rose by 9.7% to €23.4 million, while Maintenance & Support revenue declined by 7.9% to €29.4 million. Overall, recurring revenue increased by 16.7% to €68.2 million.

License revenue declined by 19.6% organically to €8.7 million. Axway contributed €1.2 million, down 53.2% against a prior-year comparison of €2.5 million, while SBS generated €7.6 million, down 9.6%.

Services revenue amounted to €29.5 million, down 10.3% organically. It remained broadly stable at Axway, at €8.6 million, and declined by 14.0% at SBS, to €20.9 million. Services accounted for 16.0% of Group revenue, compared with 18.9% a year earlier.

For the first nine months of 2026, Group revenue reached €550.9 million, up 6.6% on a reported basis and 7.7% organically. Axway generated €262.2 million, up 9.4% organically, while SBS contributed €290.0 million, up 6.0%. Product revenue increased by 10.4% organically to €458.5 million, including recurring revenue of €423.3 million, up 10.6% organically. On an organic basis, License revenue grew by 7.3% to €35.2 million, while Services revenue declined by 4.1% to €92.4 million.

ARR Breakdown by Product Line at Constant Exchange Rates as of End-Q3 2026

€m	2025				2026			YoY Change at constant FX
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	
Axway	255.7	260.2	267.7	278.2	278.3	289.3	294.2	+ 9.9%
Managed File Transfer	108.3	110.4	112.5	121.3	120.5	125.1	126.7	+ 12.7%
B2B Integration	58.7	61.2	63.6	64.3	63.8	65.8	64.3	+ 1.2%
API Management	48.3	49.5	52.4	53.1	55.4	58.8	63.9	+ 21.8%
Specialized Products	40.5	39.1	39.2	39.5	38.5	39.6	39.4	+ 0.3%
SBS	229.1	232.4	235.1	245.4	249.4	253.4	257.3	+ 9.4%
Integrated Products	94.1	96.3	94.9	100.0	103.9	106.5	107.5	+ 13.3%
Banking Components	47.8	46.8	46.3	49.2	47.0	45.8	45.7	- 1.3%
Modular Products	25.3	28.0	29.6	30.3	31.8	31.7	33.3	+ 12.5%
Financing Products	61.9	61.3	64.2	65.8	66.7	69.4	70.8	+ 10.1%

At September 30, 2026, **Axway ARR** reached €294.2 million, up 9.9% at constant exchange rates, supported by growth in Managed File Transfer (12.7%) and API Management (21.8%), including Amplify Fusion. **SBS ARR** reached €257.3 million, up 9.4% at constant exchange rates, with growth in Integrated Products (13.3%), Modular Products (12.5%) and Financing Products (10.1%), partly offset by a 1.3% decline in Banking Components.

Financial position as of September 30, 2026

As of September 30, 2026, 74Software's **net debt** amounted to €192.6 million, compared with €181.3 million at June 30, 2026 and €193.0 million at December 31, 2025. Cash and cash equivalents stood at €82.0 million, while gross financial debt amounted to €274.6 million.

Under its **share buyback** program, the Group repurchased 641,315 shares for €22.4 million during the first nine months of 2026, at a weighted average price of €34.8 per share, including 220,263 shares for €8.3 million during Q3. These repurchases form part of the Group's previously announced intention to acquire up to 800,000 shares in 2026 to cover its employee long-term incentive plans.

Internal Legal Reorganization

As announced on September 16, 2026, 74Software will transfer Axway's French operating activities to its wholly owned subsidiary, Axway SAS, effective November 1, 2026. The reorganization brings the Group's legal structure into line with its portfolio-based operating model. Under this model, 74Software serves as the listed parent company, responsible for Group strategy, capital allocation and governance, while its software businesses manage operations. The transaction has no impact on the Group's scope of consolidation or strategy, or on Axway's business operations.

Outlook & Targets

The performance over the first nine months reinforces 74Software's confidence in achieving its full-year organic revenue growth guidance. The Group confirms its 2026 objectives, as updated in July.

Organic revenue growth in Q4 is expected to be more moderate than over the first nine months, reflecting contract phasing and prior-year comparisons. Disciplined cost management and cash conversion remain priorities through year-end.

2026 Guidance and Medium-term ambition

FY 2026 Guidance Raised in July, confirmed At constant exchange rates	- Organic revenue growth: 4% to 6% - Margin on operating activities: 16% to 18% - Unlevered free cash flow: around 10% of revenue
Medium-term ambition	- Revenue close to €800m and margin on operating activities ~ 20% by end-2028 - €1bn revenue ambition over the medium term, including selective acquisitions

Financial Calendar

- Wednesday, February 24, 2027, after market close: FY 2026 Results
- Wednesday, April 21, 2027, after market close: Q1 2027 Revenue

Glossary and Alternative Performance Measures

Axway ARR: Annual Recurring Revenue – Expected annual billing amounts from all active maintenance and subscription agreements.

Brand Contribution: Contribution to profit on operating activities from the two brands (Axway and SBS) before centrally managed general and administrative expenses.

SBS ARR: Annual Recurring Revenue – Monthly recurring revenue (MRR) for the last month of the reporting period multiplied by 12. Where contracts are affected by seasonality or contracted volume-based elements, the last 12 months of revenue are aggregated in determining ARR. Expected recurring revenue from contracts signed but not yet active is not included in ARR.

NPS: Net Promoter Score – Customer satisfaction and recommendation indicator for a company.

Organic growth: Growth in revenue between the period under review and the prior period, restated for consolidation scope and exchange rate impacts.

Profit on operating activities: Profit from recurring operations adjusted for the non-cash share-based payment expense, as well as the amortization of allocated intangible assets.

Restated revenue: Revenue for the prior year, adjusted for the consolidation scope and exchange rates of the current year.

Unlevered free cash flow: Free cash flow before exceptional items and before net interest expense.

About 74Software

74Software is an enterprise software group combining Axway and SBS – independently operated leaders delivering mission-critical software for a data-driven world. A pioneer in enterprise integration solutions for 25 years, Axway supports major corporate and government customers around the globe. SBS empowers banks and financial institutions to reimagine tomorrow's digital experiences with a composable cloud-based architecture that enables deposits, lending, compliance, payments, consumer finance and asset finance services. 74Software serves more than 12,000 companies, including over 1,500 financial services customers. To learn more, visit 74Software.com.

Contacts - Investor Relations:

Arthur Carli - +33 (0)1 47 17 24 65 - acarli@74software.com

Chloé Chouard - +33 (0)1 47 17 21 78 - cchouard@74software.com

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Appendices (1/4)

Changes in Main Exchange Rates			
For €1	Average Rate 9M 2026	Average Rate 9M 2025	Change
US Dollar	1.161	1.119	-3.6%
Pound Sterling	0.863	0.851	-1.5%
Indian Rupee	109.071	96.808	-11.2%

Impact on Nine-month Revenue of Changes in Scope and Exchange Rates			
€m / %	9M 2026	9M 2025	Growth
Revenue	550.9	516.8	+ 6.6%
Changes in exchange rates		-5.0	
Revenue at constant exchange rates	550.9	511.7	+ 7.7%
Changes in scope		+0.0	
Revenue at constant scope and exchange rates	550.9	511.7	+ 7.7%

Quarterly Revenue Breakdown by Portfolio Brand				
€m	Q1 2026	Q2 2026	Q3 2026	9M 2026
Axway Scope	89.0	85.6	87.6	262.2
SBS Scope	94.0	99.3	96.7	290.0
Consolidation	-0.4	-0.6	-0.3	-1.2
74Software	182.7	184.3	183.9	550.9

Nine-month Revenue by Type					
€m / %	9M 2026	9M 2025 Reported	9M 2025 Restated*	Total Growth	Organic Growth
Product revenue	458.5	420.1	415.4	9.1%	10.4%
Recurring revenue	423.3	387.2	382.6	9.3%	10.6%
o/w Maintenance & Support	114.3	135.2	133.7	-15.5%	-14.5%
o/w Customer-managed Subscription	192.4	149.7	148.0	28.6%	30.0%
o/w Upfront Revenue	110.1	86.0	84.8	28.1%	29.9%
o/w Recurring	82.3	63.7	63.2	29.2%	30.1%
o/w Own-managed Subscription	116.6	102.3	100.8	14.0%	15.6%
License revenue	35.2	33.0	32.8	6.7%	7.3%
Services revenue	92.4	96.6	96.4	-4.4%	-4.1%
Total revenue	550.9	516.8	511.7	6.6%	7.7%

* Revenue at 2026 scope and exchange rates

Quarterly Revenue Breakdown by Type				
€m	Q1 2026	Q2 2026	Q3 2026	9M 2026
Product revenue	150.8	153.2	154.4	458.5
Recurring revenue	137.2	140.4	145.7	423.3
o/w Maintenance & Support	38.8	38.3	37.2	114.3
o/w Customer-managed Subscription	60.7	63.8	68.0	192.4
o/w Upfront Revenue	35.6	37.2	37.4	110.1
o/w Recurring	25.1	26.6	30.6	82.3
o/w Own-managed Subscription	37.7	38.4	40.5	116.6
License revenue	13.7	12.8	8.7	35.2
Services revenue	31.9	31.1	29.5	92.4
Total revenue	182.7	184.3	183.9	550.9

Appendices (2/4)

ARR Breakdown by Type at Constant Exchange Rates as of End-Q3 2026

€m	2025				2026			YoY Change at constant FX
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	
Axway	255.7	260.2	267.7	278.2	278.3	289.3	294.2	+ 9.9%
Maintenance and support	50.7	46.4	41.3	37.0	34.8	30.0	26.5	- 35.8%
Customer-managed subscription	149.9	156.4	166.6	179.9	181.6	196.6	200.7	+ 20.5%
Own-managed subscription	55.2	57.4	59.8	61.2	61.9	62.7	67.0	+ 12.0%
SBS	229.1	232.4	235.1	245.4	249.4	253.4	257.3	+ 9.4%
Maintenance and support	142.2	142.0	147.7	142.7	134.2	133.0	129.3	- 12.5%
Customer-managed subscriptions	15.1	14.3	7.8	18.9	29.5	32.2	35.7	+ 355.3%
Own-managed subscriptions	71.8	76.1	79.5	83.7	85.6	88.2	92.3	+ 16.1%

Nine-month Revenue Breakdown by Region

	9M 2026		9M 2025 Reported	9M 2025 Restated*	Total Growth	Organic Growth
	€m	% of Rev.				
Europe	323.4	58.7%	309.5	308.1	4.5%	5.0%
o/w France	150.9	27.4%	147.3	147.2	2.5%	2.5%
o/w UK	76.3	13.8%	70.9	70.0	7.5%	9.0%
Americas	123.9	22.5%	114.3	110.7	8.4%	11.9%
Middle East & Africa	76.4	13.9%	66.1	66.0	15.7%	15.7%
Asia & Pacific	27.3	4.9%	26.9	26.9	1.5%	1.5%
74Software	550.9		516.8	511.7	6.6%	7.7%

* Revenue at 2026 scope and exchange rates

Appendices (3/4) – Axway

Q3 Revenue by Type - Axway

€m / %	Q3 2026	Q3 2025 Reported	Q3 2025 Restated*	Total Growth	Organic Growth
Product revenue	79.0	73.9	74.7	6.9%	5.6%
Recurring revenue	77.8	71.4	72.3	9.0%	7.7%
o/w Maintenance & Support	7.8	11.8	12.1	-33.8%	-35.3%
o/w Customer-managed Subscription	52.8	45.7	46.1	15.6%	14.4%
o/w Upfront Revenue	29.2	28.2	28.2	3.6%	3.6%
o/w Recurring	23.6	17.5	18.0	34.9%	31.5%
o/w Own-managed Subscription	17.2	13.9	14.0	23.8%	22.3%
License revenue	1.2	2.5	2.5	-53.7%	-53.2%
Services revenue	8.6	8.7	8.6	-0.4%	0.2%
Total revenue Axway	87.6	82.6	83.4	6.1%	5.1%

* Revenue at 2026 scope and exchange rates

Nine-month Revenue by Type - Axway

€m / %	9M 2026	9M 2025 Reported	9M 2025 Restated*	Total Growth	Organic Growth
Product revenue	236.2	217.2	213.9	8.8%	10.4%
Recurring revenue	230.1	213.0	209.8	8.1%	9.7%
o/w Maintenance & Support	25.8	39.1	38.2	-34.0%	-32.5%
o/w Customer-managed Subscription	156.0	132.7	131.0	17.5%	19.0%
o/w Upfront Revenue	91.4	80.0	78.8	14.3%	16.0%
o/w Recurring	64.5	52.7	52.2	22.5%	23.5%
o/w Own-managed Subscription	48.4	41.2	40.6	17.4%	19.3%
License revenue	6.1	4.2	4.1	44.4%	47.4%
Services revenue	26.0	26.2	25.8	-0.6%	0.8%
Total revenue Axway	262.2	243.3	239.7	7.8%	9.4%

* Revenue at 2026 scope and exchange rates

Quarterly Revenue Breakdown by Type - Axway

€m	Q1 2026	Q2 2026	Q3 2026	9M 2026
Product revenue	80.1	77.2	79.0	236.2
Recurring revenue	76.3	76.1	77.8	230.1
o/w Maintenance & Support	9.4	8.5	7.8	25.8
o/w Customer-managed Subscription	51.4	51.8	52.8	156.0
o/w Upfront Revenue	31.6	30.7	29.2	91.4
o/w Recurring	19.8	21.1	23.6	64.5
o/w Own-managed Subscription	15.5	15.8	17.2	48.4
License revenue	3.8	1.1	1.2	6.1
Services revenue	9.0	8.4	8.6	26.0
Total revenue - Axway	89.0	85.6	87.6	262.2

Appendices (4/4) – SBS

Q3 Revenue by Type - SBS

€m / %	Q3 2026	Q3 2025 Reported	Q3 2025 Restated*	Total Growth	Organic Growth
Product revenue	75.8	66.8	66.8	13.5%	13.4%
Recurring revenue	68.2	58.4	58.5	16.9%	16.7%
o/w Maintenance & Support	29.4	31.9	31.9	-7.9%	-7.9%
o/w Customer-managed Subscription	15.5	5.3	5.2	194.0%	194.7%
o/w Upfront Revenue	8.1	1.4	1.4	482.1%	482.1%
o/w Recurring	7.3	3.9	3.8	89.5%	90.1%
o/w Own-managed Subscription	23.4	21.2	21.3	10.2%	9.7%
License revenue	7.6	8.4	8.4	-9.7%	-9.6%
Services revenue	20.9	24.0	24.3	-13.2%	-14.0%
Total revenue SBS	96.7	90.8	91.1	6.5%	6.1%

* Revenue at 2026 scope and exchange rates

Nine-month Revenue by Type - SBS

€m / %	9M 2026	9M 2025 Reported	9M 2025 Restated*	Total Growth	Organic Growth
Product revenue	223.5	204.5	203.0	9.3%	10.1%
Recurring revenue	194.4	175.7	174.3	10.7%	11.5%
o/w Maintenance & Support	88.5	96.1	95.5	-7.9%	-7.3%
o/w Customer-managed Subscription	37.7	17.0	17.0	121.9%	121.5%
o/w Upfront Revenue	18.7	6.0	6.0	212.0%	212.0%
o/w Recurring	19.0	11.0	11.0	72.6%	72.2%
o/w Own-managed Subscription	68.2	62.6	61.8	9.0%	10.4%
License revenue	29.1	28.8	28.7	1.2%	1.5%
Services revenue	66.4	70.5	70.5	-5.8%	-5.8%
Total revenue SBS	290.0	275.0	273.6	5.5%	6.0%

* Revenue at 2026 scope and exchange rates

Quarterly Revenue Breakdown by Type - SBS

€m	Q1 2026	Q2 2026	Q3 2026	9M 2026
Product revenue	71.1	76.6	75.8	223.5
Recurring revenue	61.3	64.9	68.2	194.4
o/w Maintenance & Support	29.4	29.7	29.4	88.5
o/w Customer-managed Subscription	9.7	12.6	15.5	37.7
o/w Upfront Revenue	4.0	6.5	8.1	18.7
o/w Recurring	5.6	6.0	7.3	19.0
o/w Own-managed Subscription	22.2	22.6	23.4	68.2
License revenue	9.9	11.7	7.6	29.1
Services revenue	22.9	22.7	20.9	66.4
Total revenue SBS	94.0	99.3	96.7	290.0