

2026 Half-Year Results

Analyst & Investor Conference

July 23, 2026 | Paris, France



Disclaimer

FORWARD-LOOKING STATEMENTS

This presentation contains forecasts that may be subject to various risks and uncertainties concerning the Company's future growth and profitability. The Company highlights that contract signatures, which represent investments for customers, are historically more significant in the second half of the year and may therefore have a more or less favorable impact on full-year performance.

Furthermore, activity during the year and/or actual results may differ from those described in this document as a result of a number of risks and uncertainties set out in the 2025 Universal Registration Document filed with the Autorité des Marchés Financiers (AMF) on March 24, 2026.

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H1 Highlights
& Strategic Progress



Patrick Donovan
Chief Executive Officer

02

Axway & SBS
Operational Execution



Eric Bierry
Deputy Chief Executive Officer

03

H1 2026
Financial Results

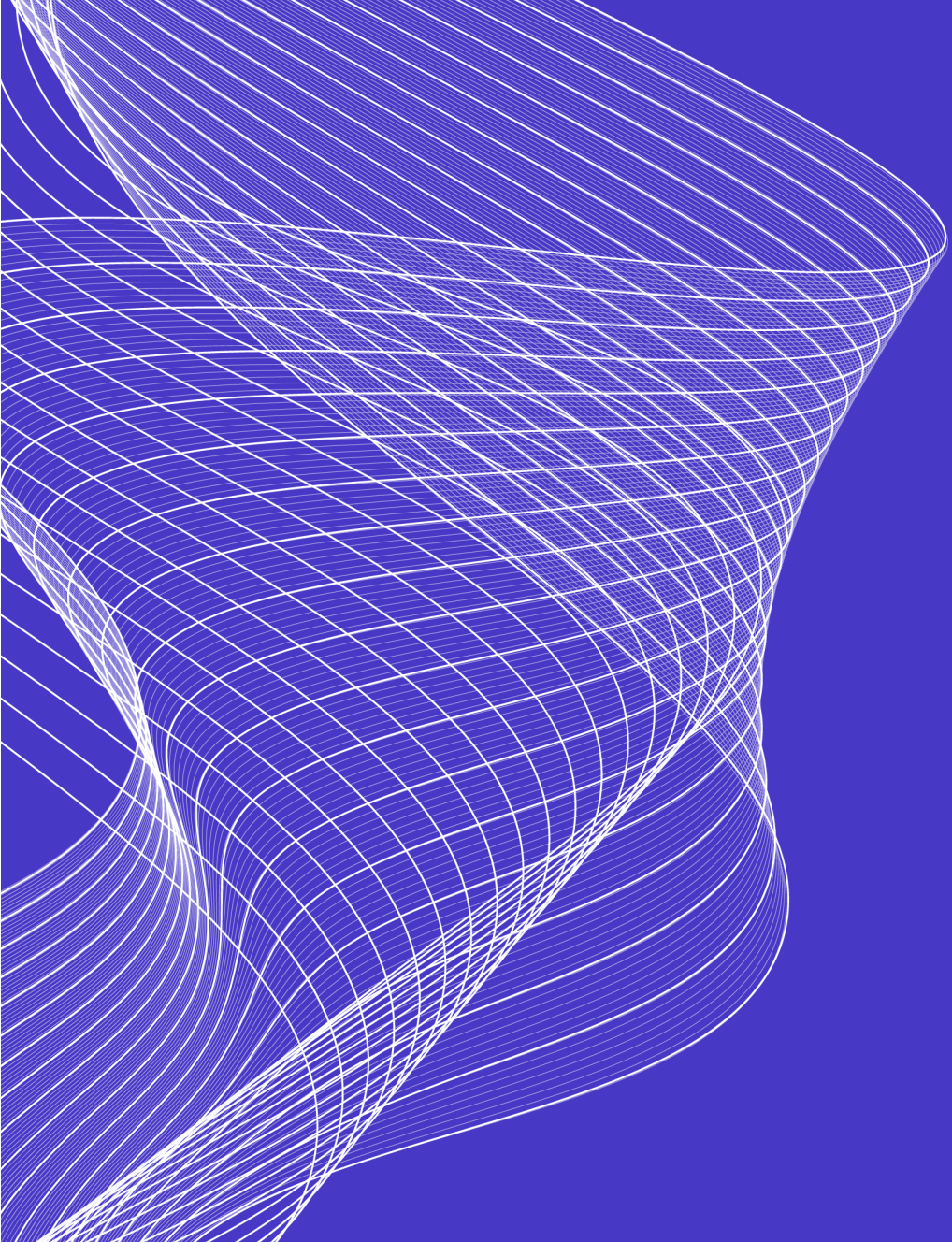


Tobias Unger
Chief Financial Officer

04

Outlook, Closing
Remarks & Q&A





01

H1 Highlights & Strategic Progress



Patrick Donovan
Chief Executive Officer



H1 2026 at a glance

+8.6%

ORGANIC REVENUE GROWTH

Broad-based momentum across both brands

15.2%

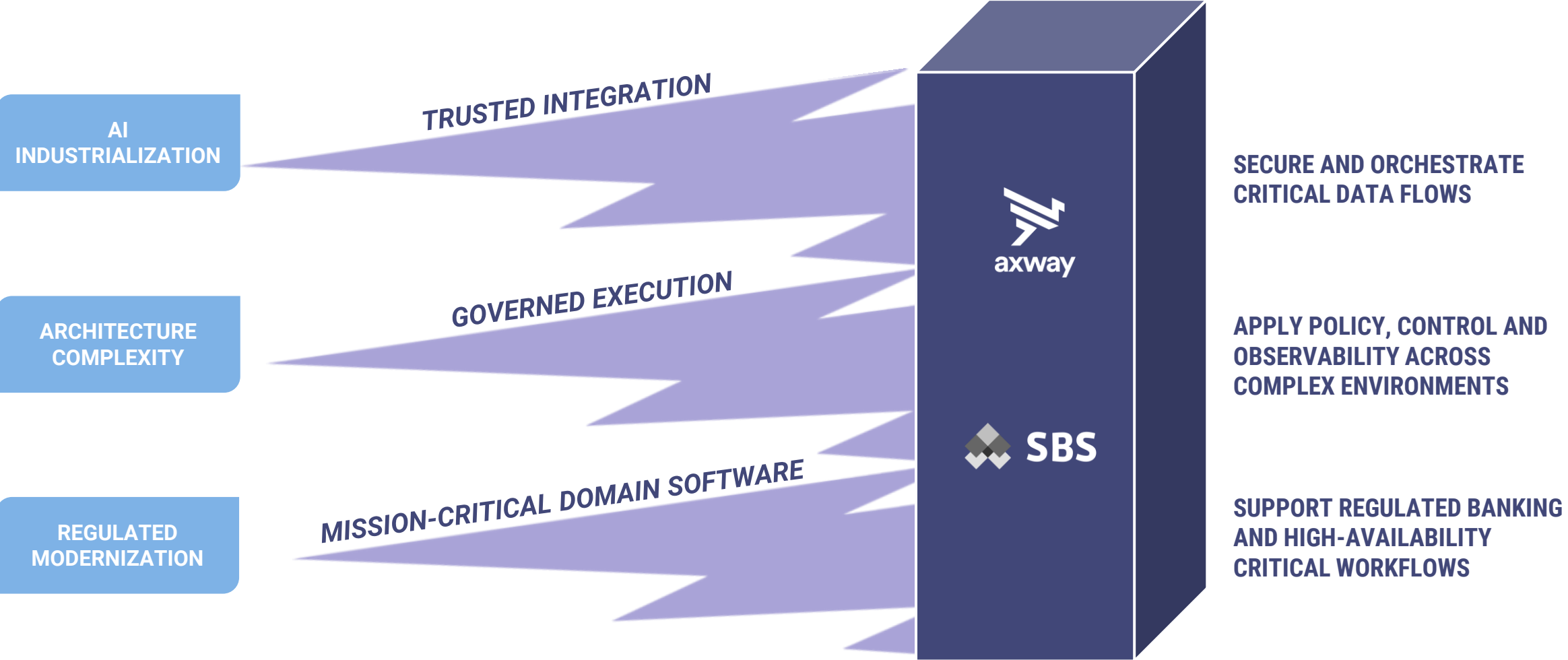
MARGIN ON OPERATING ACTIVITIES

Strong operating leverage, with margin up 3.2 pts from 12.0% in H1 2025

**FY 2026
GUIDANCE
RAISED**

A strong first half
combining **growth, greater visibility, operating leverage** and **strategic flexibility**

Structural trends reinforce 74Software's relevance



Two complementary brands, one investment case

Distinct market positions, shared foundations for durable value creation.



THE TRUSTED INTEGRATION AND CONTROL LAYER

- Securing and orchestrating critical data flows
- Connecting applications, partners and hybrid environments
- Governing increasingly complex and AI-enabled architectures



THE TRUSTED EXECUTION LAYER FOR BANKING

- Running mission-critical banking and financing processes
- Modernizing core systems through progressive deployment
- Enabling digital, data-driven and AI-augmented banking

SHARED ATTRIBUTES

- Mission-critical software
- Deeply embedded installed bases
- High and growing recurring revenue
- Long-term customer relationships
- Regulated and high-trust environments
- Significant barriers to replacement

Operating model built for scale and accountability

Centralized discipline where scale matters, full brand accountability where customer proximity matters.



- Product strategy and roadmap
- Go-to-market and customer relationships
- Product-line performance
- Delivery and customer outcomes
- Brand-level profitability



- Product strategy and roadmap
- Go-to-market and customer relationships
- Product-line performance
- Delivery and customer outcomes
- Brand-level profitability

Future brand(s)

- Product strategy and roadmap
- Go-to-market and customer relationships
- Product-line performance
- Delivery and customer outcomes
- Brand-level profitability

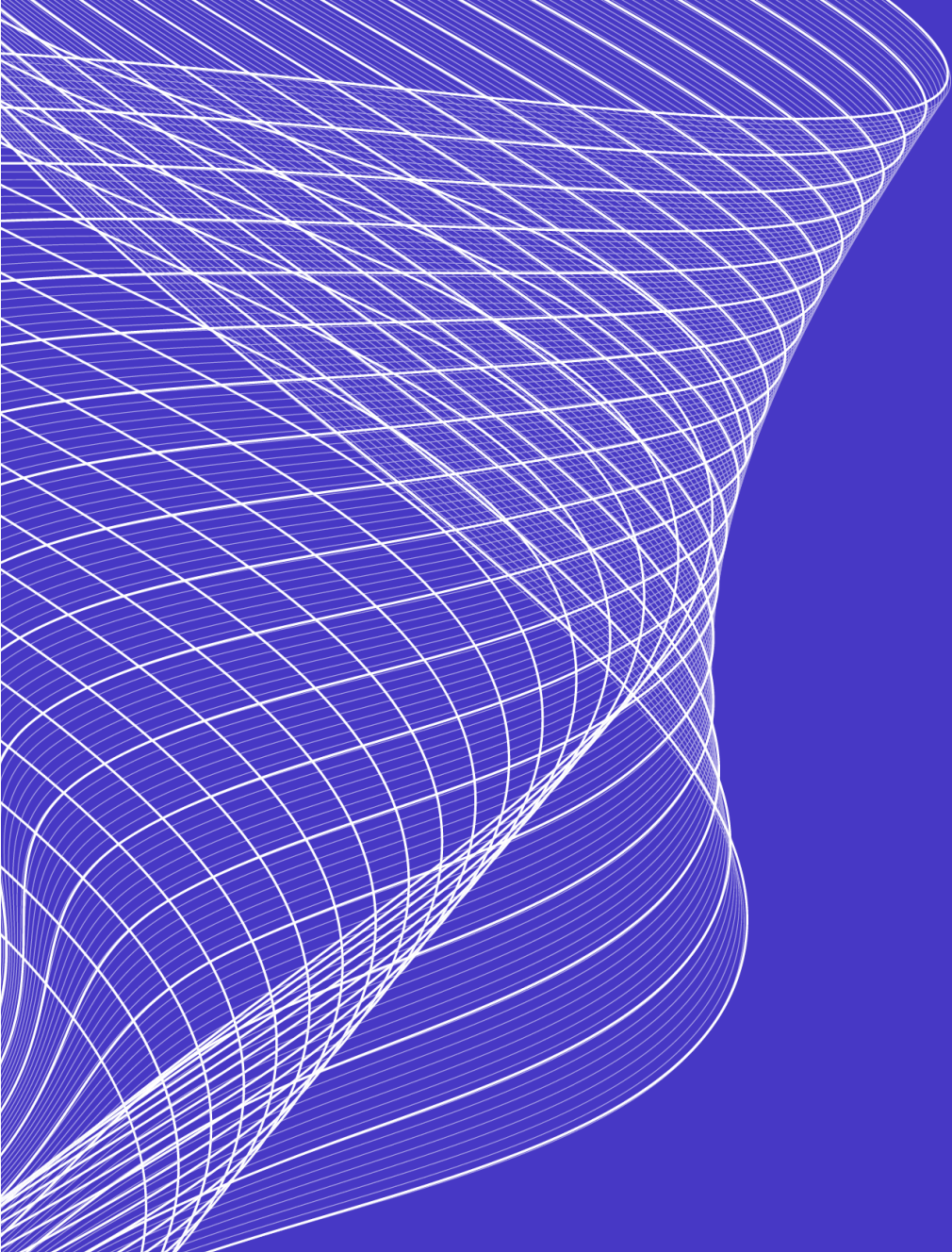
74Software Group-level Discipline

- Strategy and capital allocation
- Financial governance and performance management

- Technology, systems and operating standards
- Selected shared capabilities and talent development

SCALE | CONSISTENCY | IMPACT

Why this works — Clear Resource Allocation — Efficient Decision Making — Strong Accountability —



02

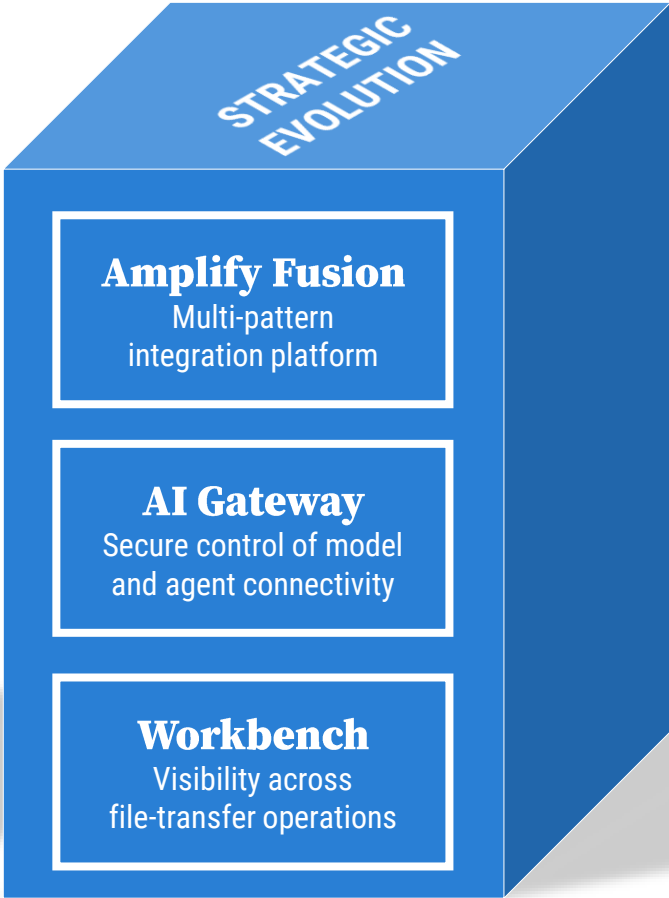
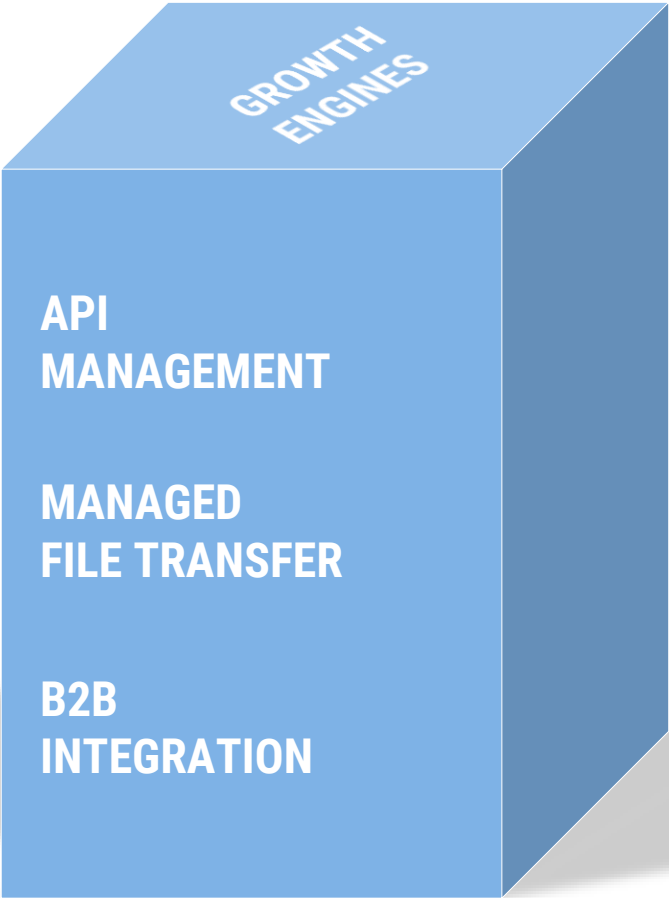
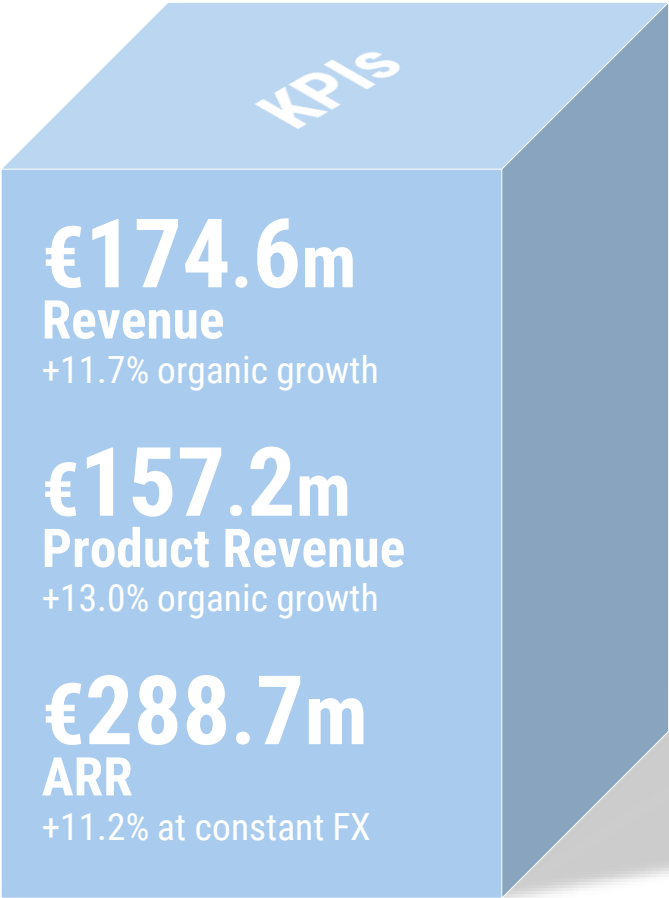
Axway & SBS Operational Execution



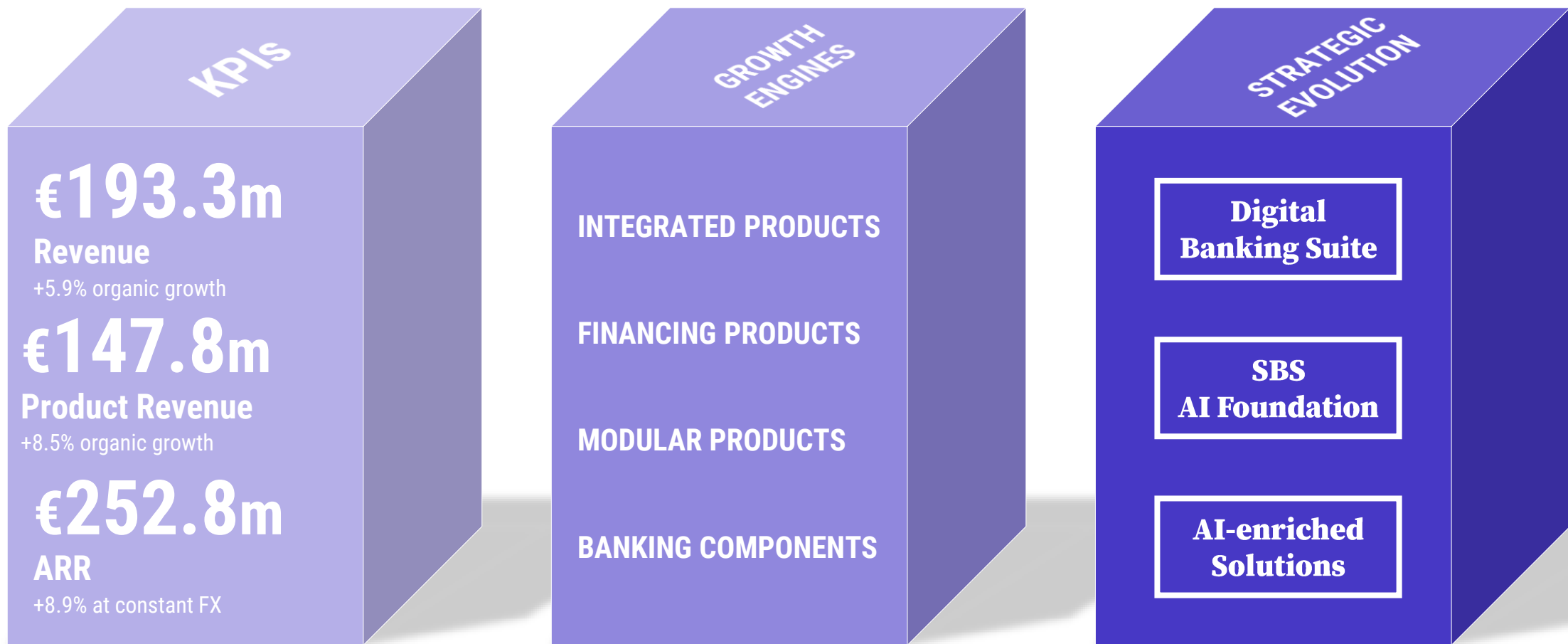
Eric Bierry
Deputy Chief Executive Officer



Strong execution across Axway's core integration franchises

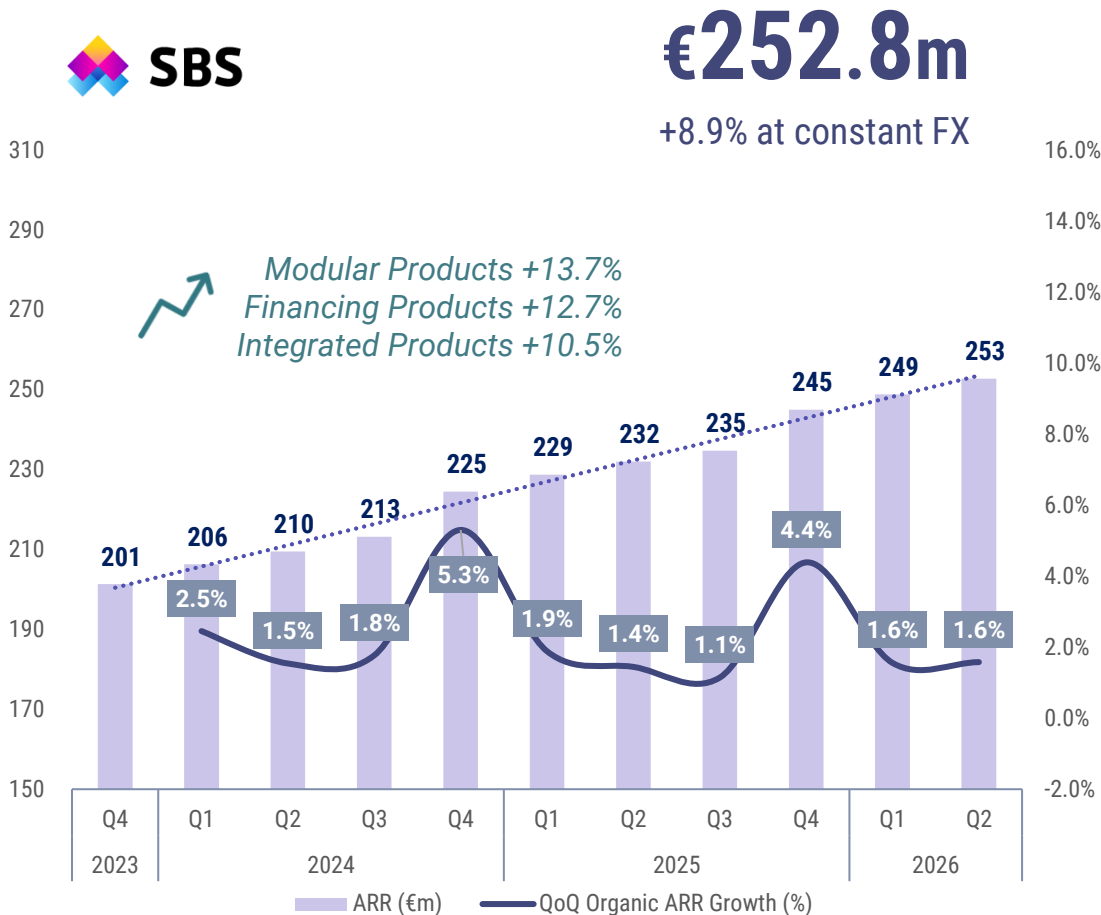
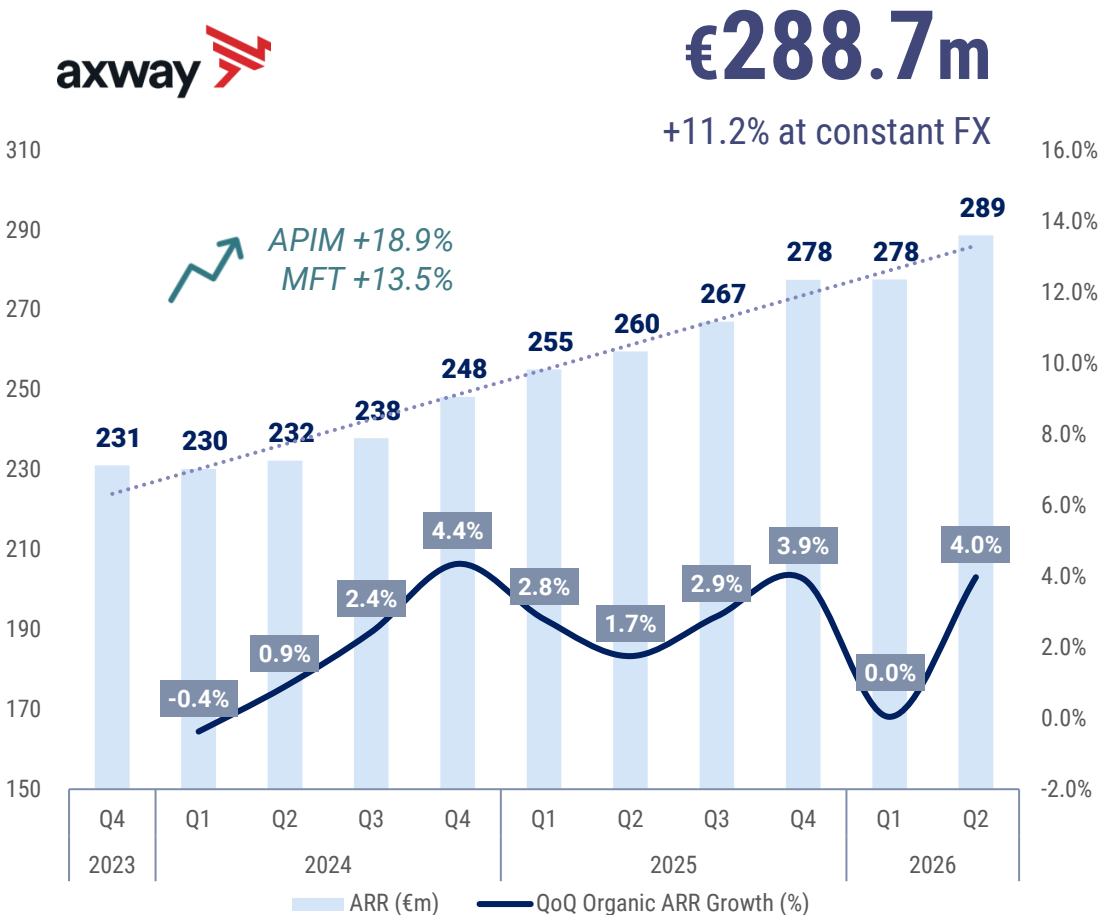


SBS delivered solid growth across banking modernization activities



Broad-based ARR growth reinforces revenue visibility

A growing and diversified recurring base across both brands



Methodologies differ between Axway and SBS due to differences in business model (time between signature and start of recurring revenue longer for SBS). Axway recognizes ARR at the time of signature of forward commitment, while SBS recognizes ARR from time of invoicing the recurring revenue (MRR) multiplied by 12.

Product momentum supported by disciplined execution



- Strong MFT, B2B and APIM renewals and expansion
- Momentum in large regulated organizations



- 11 Amplitude signatures in H1
 - Including 3 new logos and 8 extensions to additional banking-group entities
-
- Hybrid integration and cloud modernization
 - Digital banking, regulatory reporting and AI readiness



- 48 Fusion wins year-to-date
- Broader multi-pattern adoption

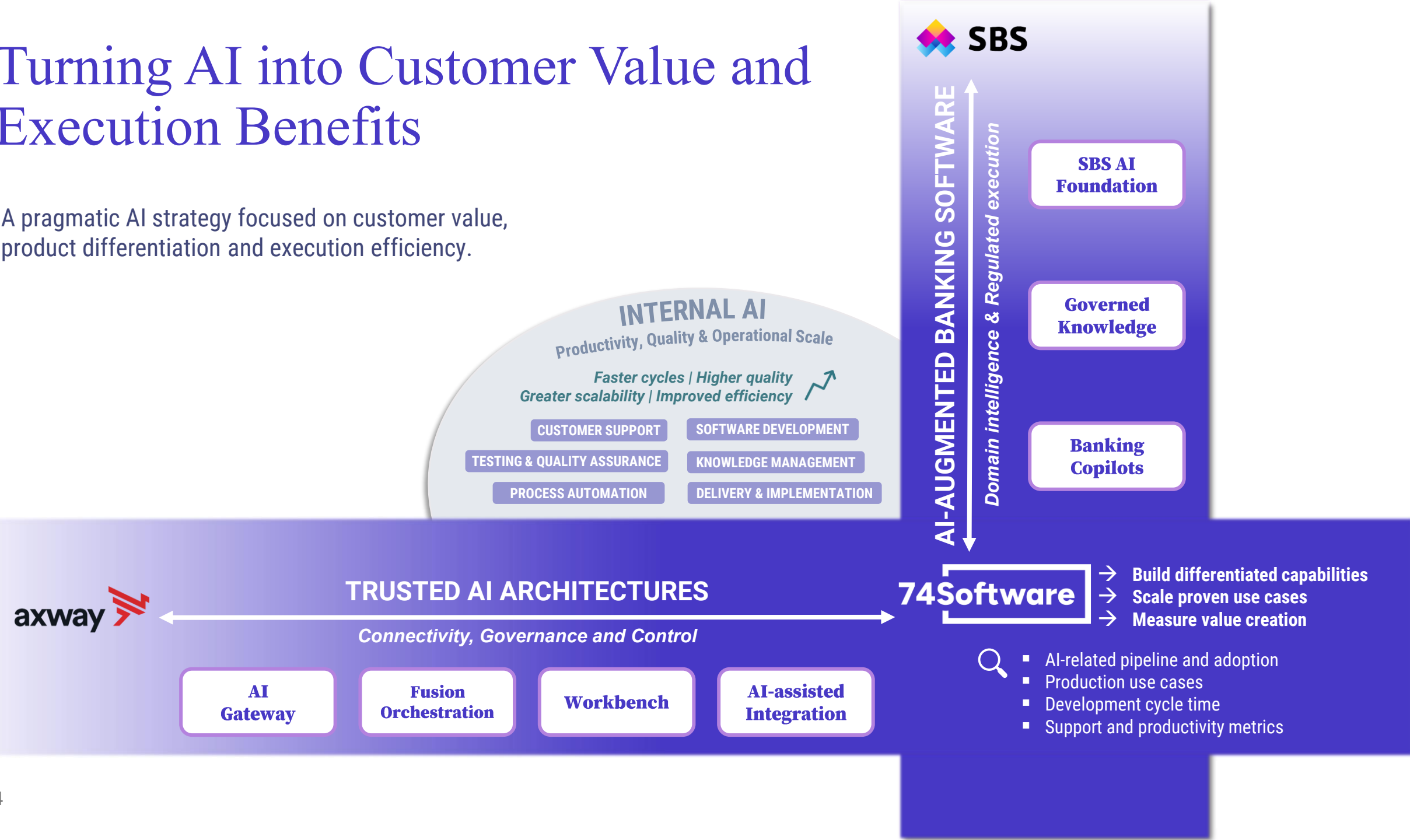


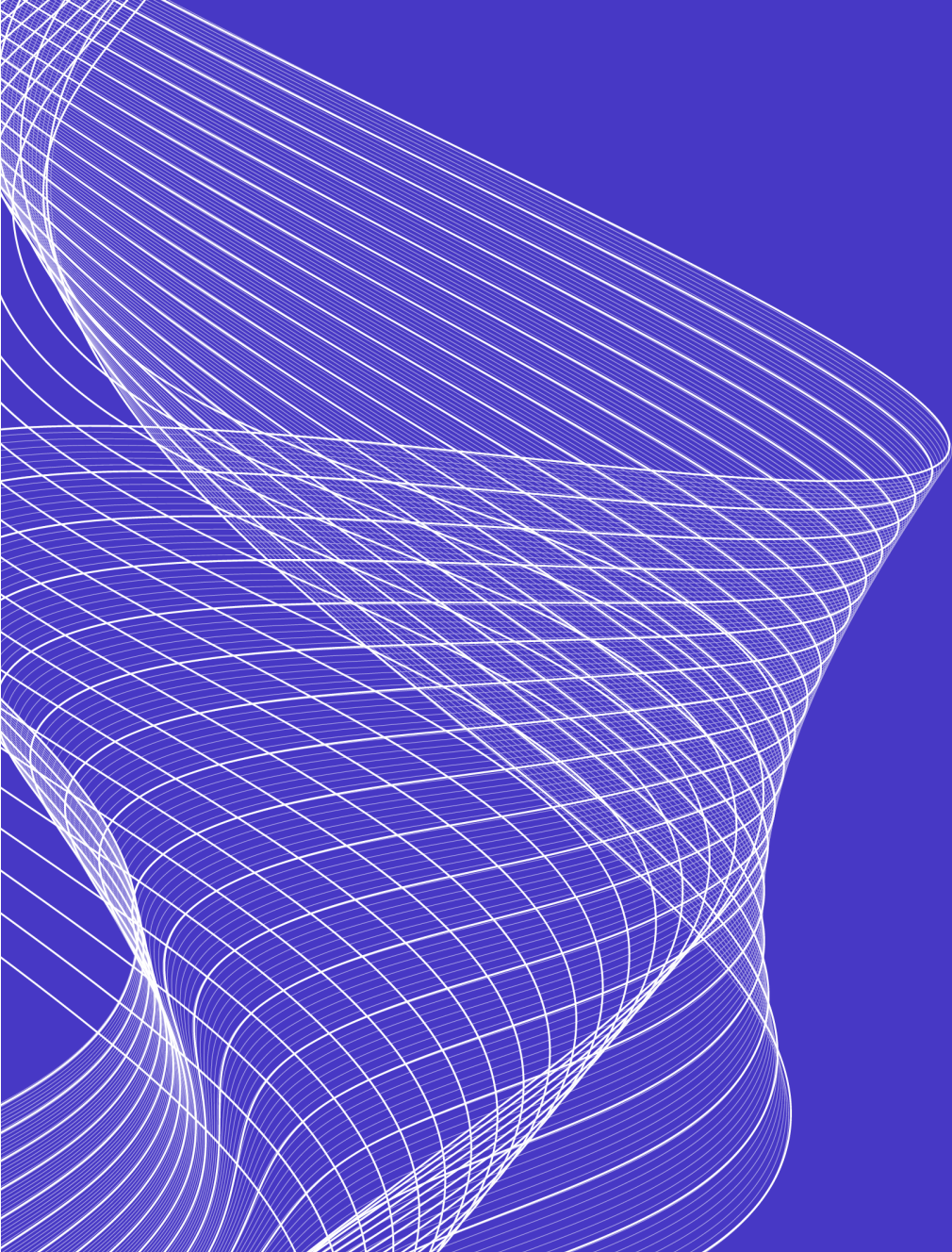
- 3 new DBS signatures in H1
 - 1 Wero win and 2 existing-customer migrations to the new Open Banking Platform
-
- Selective reinvestment to accelerate AI Gateway at Axway
 - SBS on track to deliver its multi-year margin improvement plan

The strength of the **installed base**, growing adoption of **newer capabilities** and **disciplined execution** support durable **growth and margin progression**

Turning AI into Customer Value and Execution Benefits

A pragmatic AI strategy focused on customer value, product differentiation and execution efficiency.





03

H1 2026 Financial Results



Tobias Unger
Chief Financial Officer



H1 2026 – Key Financial Figures

Strong growth translated into higher profitability and earnings

€367m

Revenue

- +6.7% reported growth
- €6.2m FX headwind

+8.6%

Organic Growth

- Axway: +11.7%
- SBS: +5.9%

15.2%

Margin on Operating Activities

- €55.7m, up 34.8%
- Margin increased by 3.2 pts

8.9%

Unlevered FCF

- €32.8m generated
- Operating cash flow before NWC increased to €61.8m

1.39x

Leverage ratio

- Net debt reduced to €181.3m
- Down from 1.71x at December 2025 on a comparable basis

€0.94

Earnings per Share

- Net profit of €27.4m
- Up from €0.20 in H1 2025

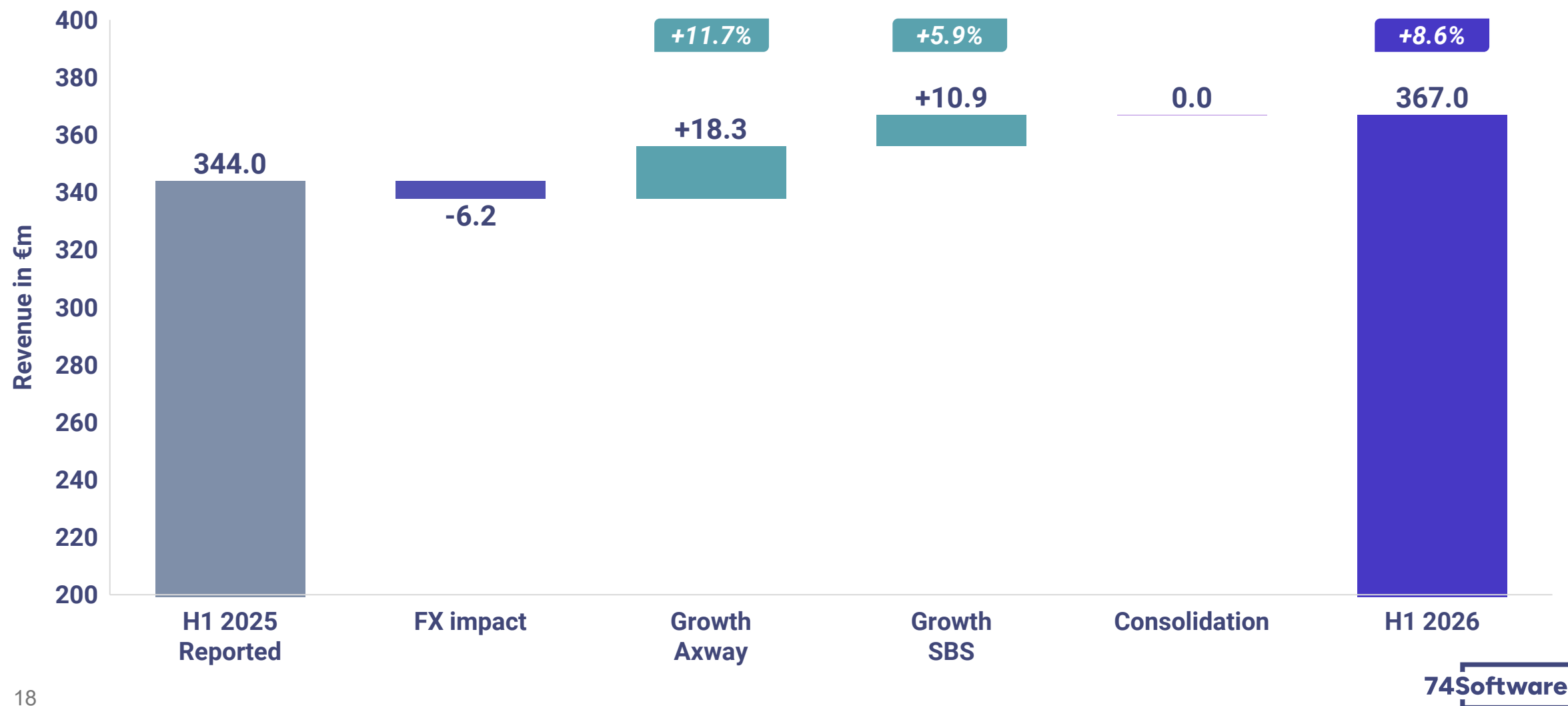
H1 2026 – Income Statement

Significantly Improved Profitability – Strong Operating Leverage

	H1 2026		H1 2025 Reported		Change	
	€m	% of Rev.	€m	% of Rev.	€m	%
TOTAL REVENUE	367.0		344.0		23.0	+6.7%
Total costs of revenue	-120.2		-115.9		-4.3	
GROSS PROFIT	246.8	67.2%	228.1	66.3%	18.7	+8.2%
Operating expenses	-191.1		-186.8		-4.3	
PROFIT ON OPERATING ACTIVITIES	55.7	15.2%	41.3	12.0%	14.4	+34.8%
Share-based expenses	-4.5		-6.7		2.1	
Amortization of allocated intangibles	-5.9		-6.2		0.2	
PROFIT FROM RECURRING OPERATIONS	45.2	12.3%	28.4	8.3%	16.8	+58.9%
Other operating income and expenses	-1.2		-8.9		7.7	
OPERATING PROFIT	43.9	12.0%	19.5	5.7%	24.4	+124.9%
Cost of financial debt	-6.6		-9.0		2.5	
Other financial income and expenses	-2.8		-2.2		-0.6	
Income tax expenses	-7.1		-2.5		-4.7	
NET PROFIT	27.4	7.5%	5.8	1.7%	21.6	+371.0%
Earnings per share	0.94 €		0.20 €		0.74 €	

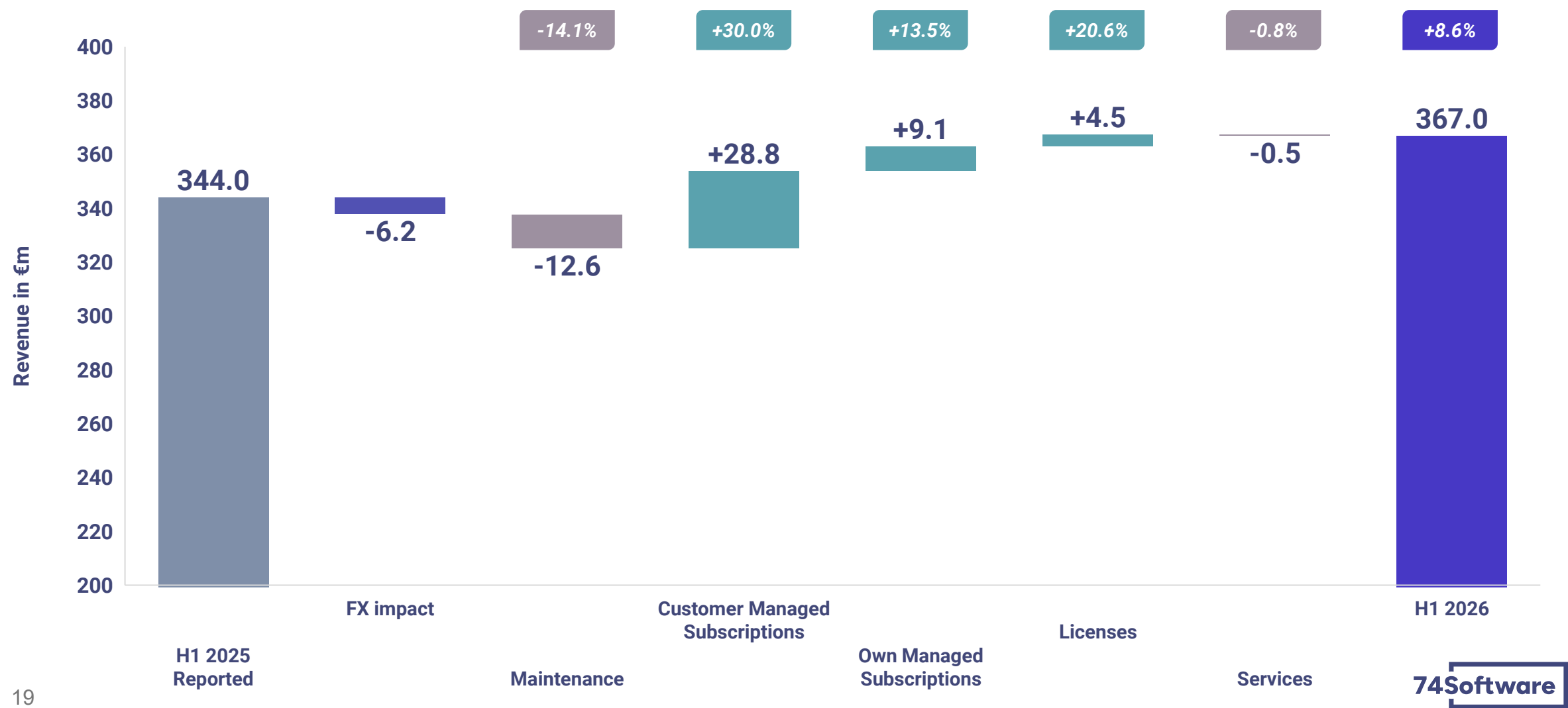
H1 2026 – Change in Revenue

Both brands contributed to strong organic growth despite FX headwinds



H1 2026 – Change in Revenue

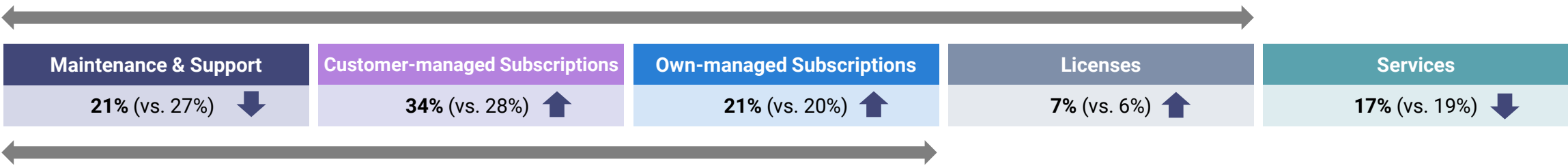
Growth driven by strong subscription expansion



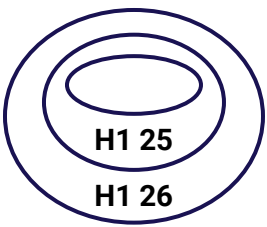
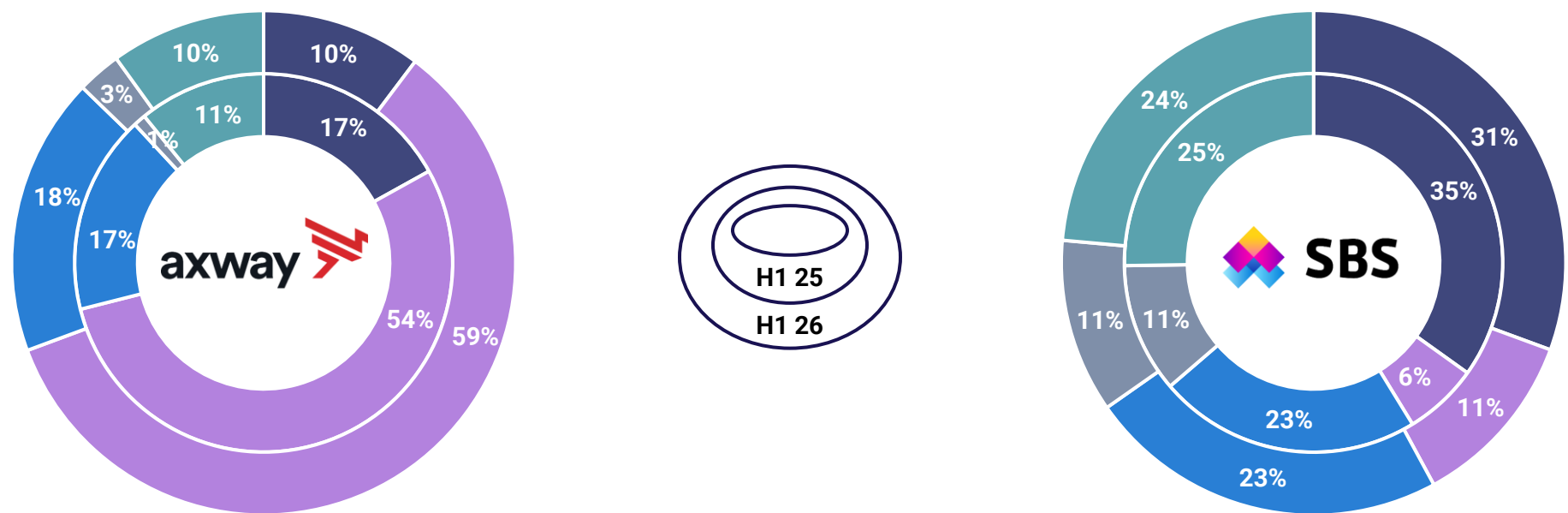
H1 2026 – Revenue Breakdown by Type

Revenue mix continues to shift toward recurring software

Product revenue at 83% of H1 2026 total revenue (vs. 81% in H1 2025)

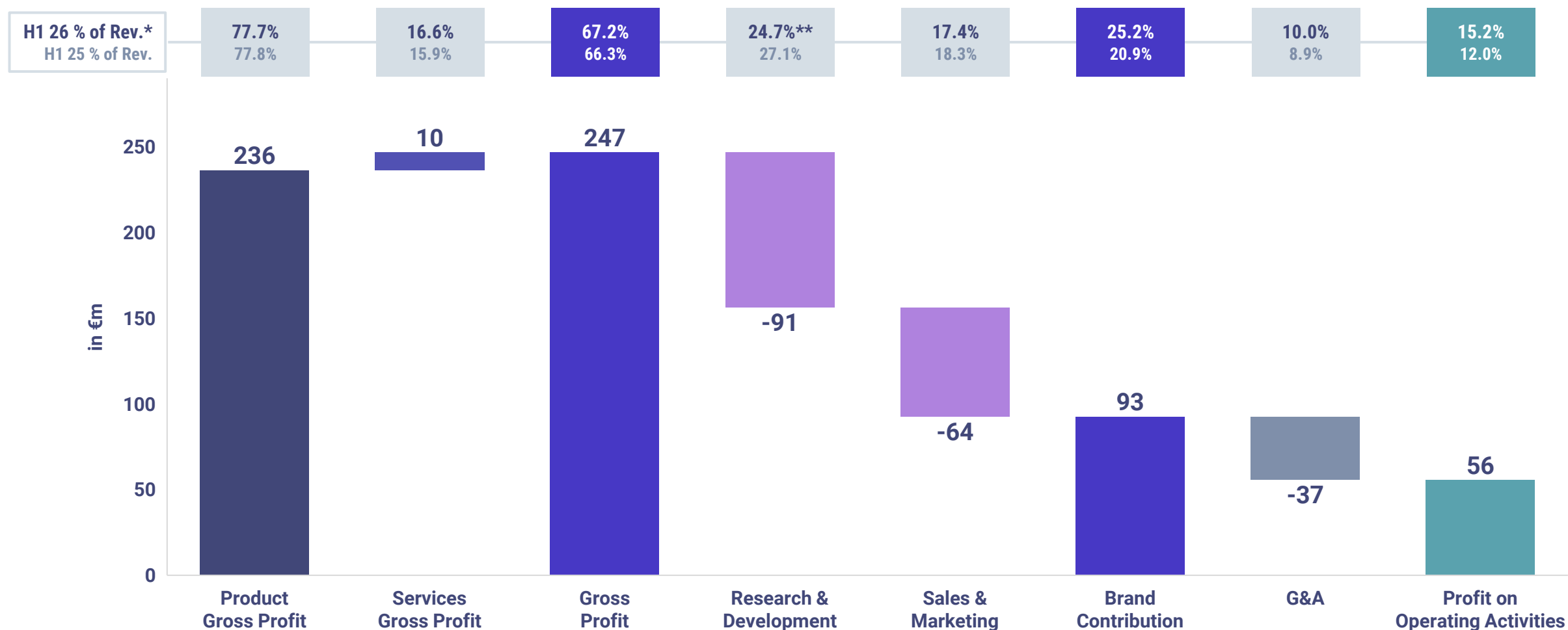


Recurring revenue at 76% of H1 2026 total revenue (vs. 75% in H1 2025)



H1 2026 – Margin on Operating Activities

Strong operating leverage driving margin expansion



*Product and Services gross margins are expressed as a percentage of their respective revenue. All other margins are expressed as a percentage of total revenue.

** 26.5% of revenue before capitalization and amortization of R&D, compared with 29.5% in H1 2025.

H1 2026 – Brand Contribution

Strong operating leverage at Axway – Continued profitability progress at SBS



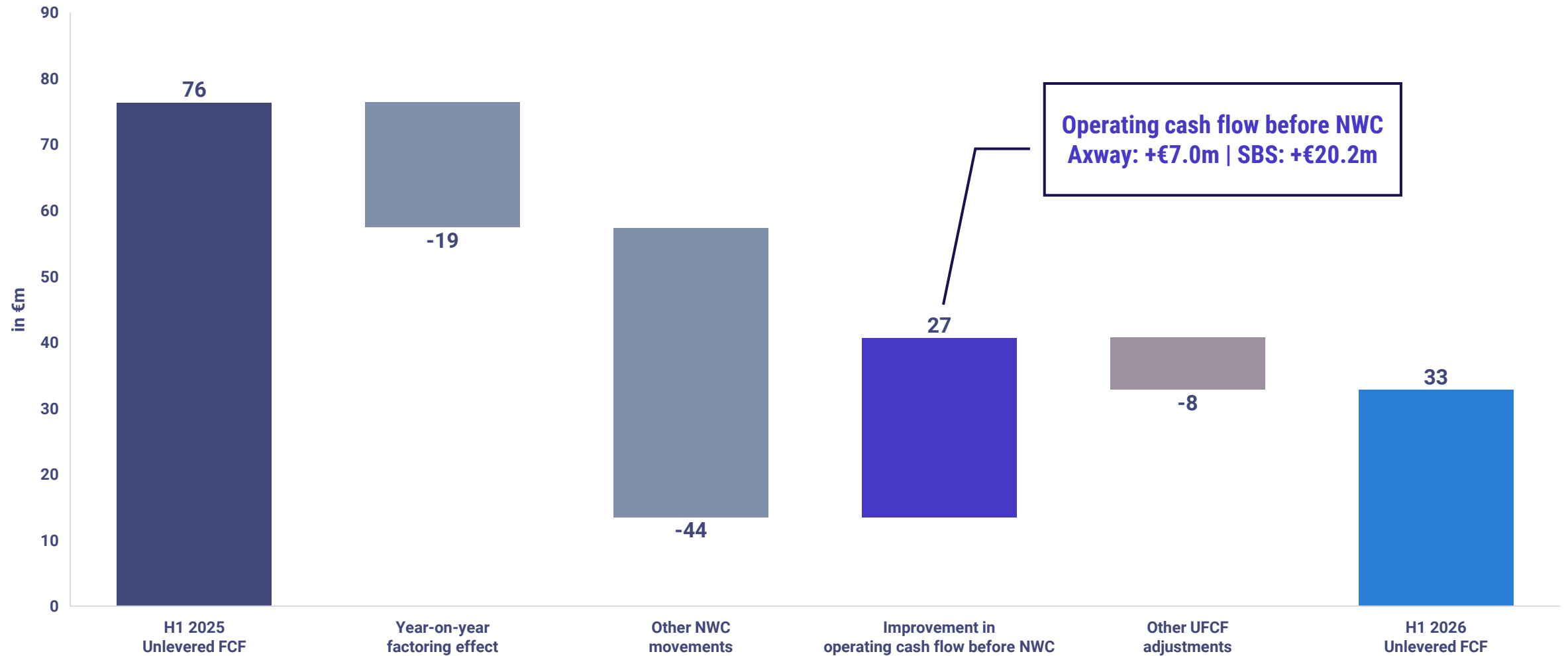
34.9% of revenue before capitalization and amortization of R&D, compared with 37.4% in H1 2025.

H1 2026 – Cash Flow Statement

Increase in NWC requirement partly offset by other operating improvements

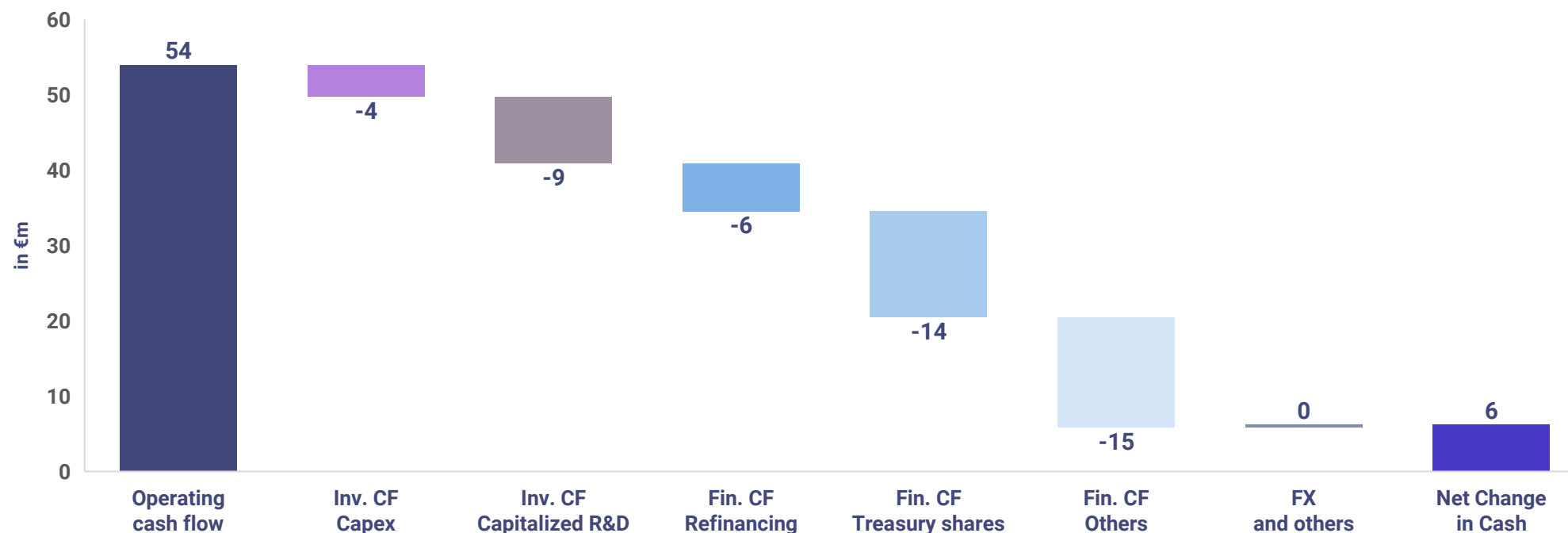
in €m	H1 2026	H1 2025	Change
Axway Operating cash flow	25.1	53.9	- 28.7
o/w change in NWC	-10.0	25.6	- 35.7
o/w other operating cash flow	35.2	28.2	+ 7.0
SBS Operating cash flow	28.8	35.8	- 7.0
o/w change in NWC	2.2	29.4	- 27.2
o/w other operating cash flow	26.6	6.4	+ 20.2
Total Operating cash flow	53.9	89.6	- 35.7
Investing cash flow	-13.0	-14.2	+ 1.1
o/w PP&E & others	-4.3	-5.0	+ 0.8
o/w capitalized R&D	-8.8	-9.2	+ 0.4
Financing cash flow	-35.1	-58.1	+ 23.0
o/w effect of refinancing	-6.4	-42.3	+ 35.9
o/w purchase of treasury shares	-14.1	-2.5	- 11.6
o/w other financing cash flow	-14.6	-13.3	- 1.3
FX effects	0.4	-1.2	+ 1.5
NET CHANGE IN CASH	6.2	16.2	- 10.0
Unlevered free cash flow	32.8	76.4	-43.6
as a % of revenue	8.9%	22.2%	-13.3 pts

H1 2026 – Unlevered Free Cash Flow Bridge



H1 2026 – Cash Generation and Balance Sheet Evolution

Net debt reduced to €181 million – leverage ratio improved to 1.39x



	31/12/2025	30/06/2026		31/12/2025	30/06/2026
Leverage (Net debt / EBITDA)	1.71x*	1.39x	Equity	€553m	€577m
Gearing (Net debt / Equity)	0.35x	0.31x	Net debt	€193m	€181m
Net debt / Total Capital	25.9%	23.9%	Capital employed	€747m	€758m

* December 2025 leverage recalculated on a comparable basis under the revised definition applied in 2026.

04

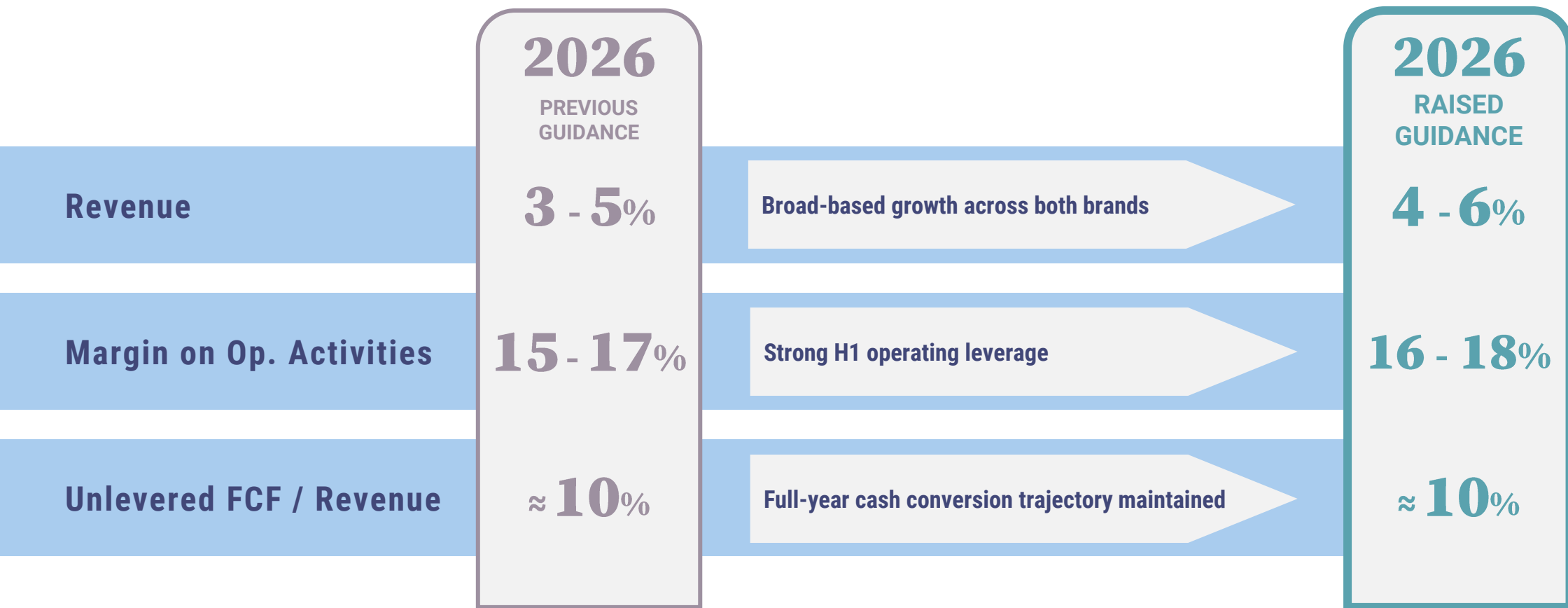
Outlook, Closing Remarks & Q&A



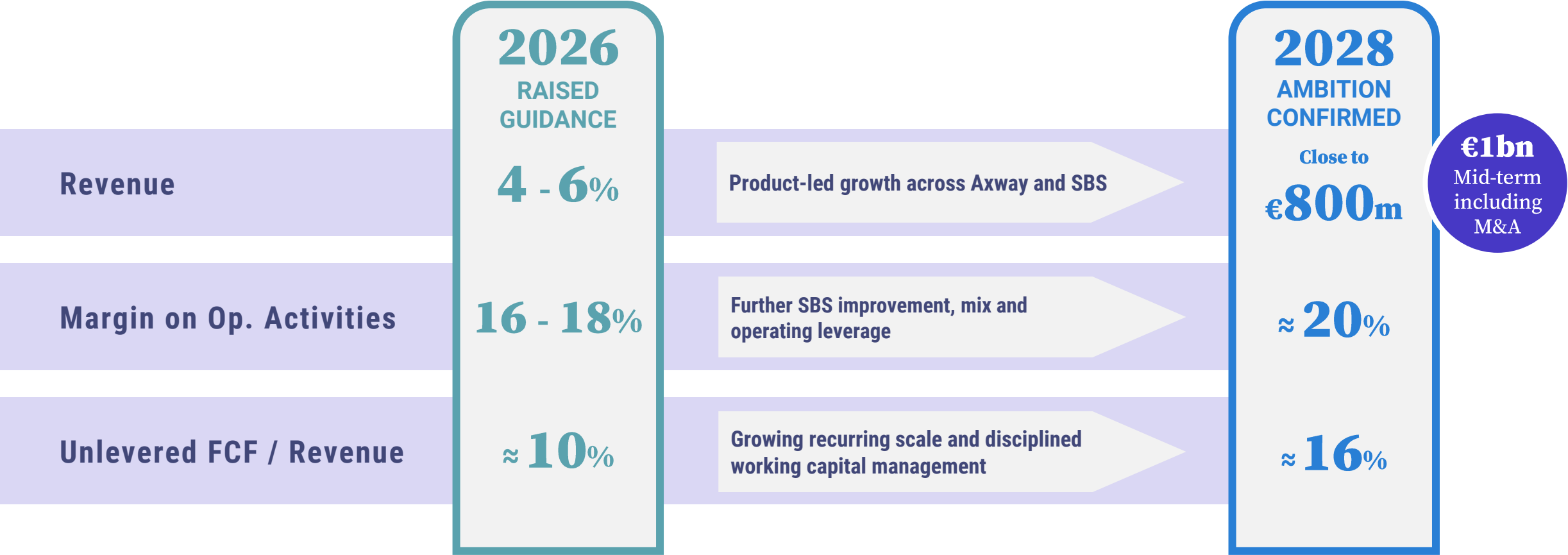
Patrick Donovan
Chief Executive Officer



2026 Guidance Raised



Scaling a higher-margin and increasingly cash-generative software model



A Stronger Platform for Durable Value Creation

H1 2026 strengthened the Group's growth, visibility, profitability and strategic flexibility

STRONGER EXECUTION

- Broad-based organic growth
- Significant margin expansion
- Further deleveraging

GREATER VISIBILITY

- Both brands now exceed €250m in ARR
- Recurring revenue at 91.3% of Product revenue
- A broader and more diversified recurring base

STRATEGIC RELEVANCE

- Mission-critical software
- Trusted control and domain expertise
- Selective long-term optionality

Building a **larger, more visible and increasingly profitable enterprise** software platform, strengthening **74Software's investment case** over time.

Thank you

Q&A Session

Call +39 028 020 911
or use the chat to ask a question



Appendices

H1 2026 – Revenue by Brand & Type



€m / %	H1 2026	H1 2025 Reported	H1 2025 Restated*	Total Growth	Organic Growth
Product revenue	157.2	143.3	139.1	9.7%	13.0%
Recurring revenue	152.3	141.6	137.5	7.6%	10.8%
o/w Maintenance & Support	17.9	27.2	26.1	-34.2%	-31.2%
o/w Customer-managed Subscription	103.2	87.0	84.9	18.6%	21.5%
o/w Upfront Revenue	62.2	51.8	50.6	20.1%	23.0%
o/w Recurring	40.9	35.2	34.3	16.3%	19.4%
o/w Own-managed Subscription	31.2	27.4	26.5	14.1%	17.6%
License revenue	4.9	1.7	1.6	189.8%	199.9%
Services revenue	17.4	17.5	17.2	-0.7%	1.0%
Total revenue Axway	174.6	160.8	156.3	8.6%	11.7%



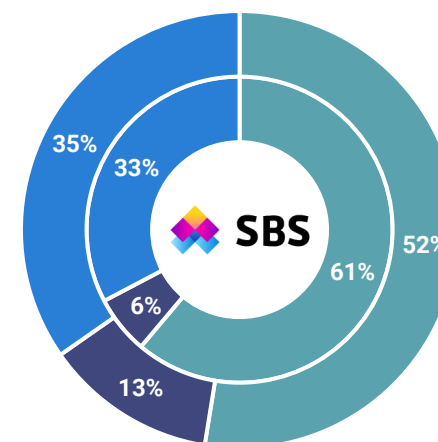
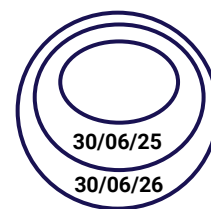
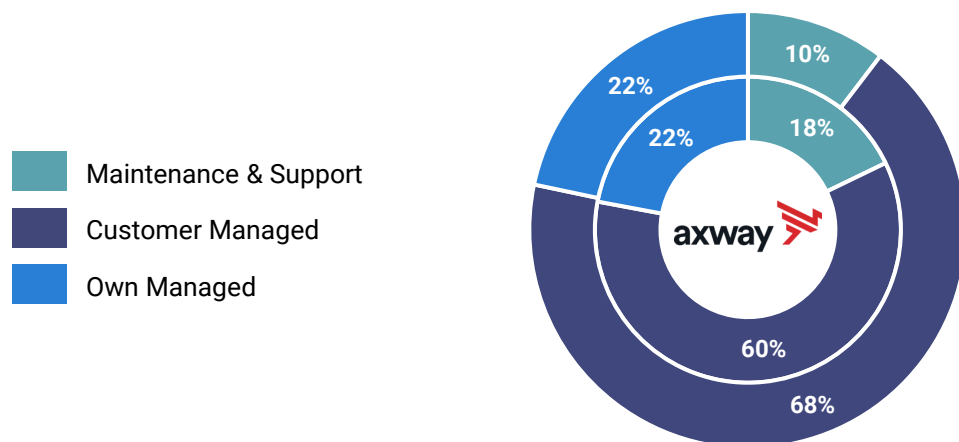
€m / %	H1 2026	H1 2025 Reported	H1 2025 Restated*	Total Growth	Organic Growth
Product revenue	147.8	137.7	136.2	7.3%	8.5%
Recurring revenue	126.2	117.3	115.9	7.6%	8.9%
o/w Maintenance & Support	59.2	64.2	63.6	-7.9%	-7.1%
o/w Customer-managed Subscription	22.2	11.7	11.8	89.5%	88.8%
o/w Upfront Revenue	10.6	4.6	4.6	129.8%	129.8%
o/w Recurring	11.6	7.1	7.2	63.5%	62.5%
o/w Own-managed Subscription	44.8	41.4	40.5	8.4%	10.8%
License revenue	21.6	20.4	20.3	5.7%	6.1%
Services revenue	45.6	46.5	46.3	-2.0%	-1.5%
Total revenue SBS	193.3	184.2	182.5	5.0%	5.9%

* Revenue at 2026 scope and exchange rates

H1 2026 – ARR by Type

ARR Breakdown by Type at Constant Exchange Rates as of End-Q2 2026

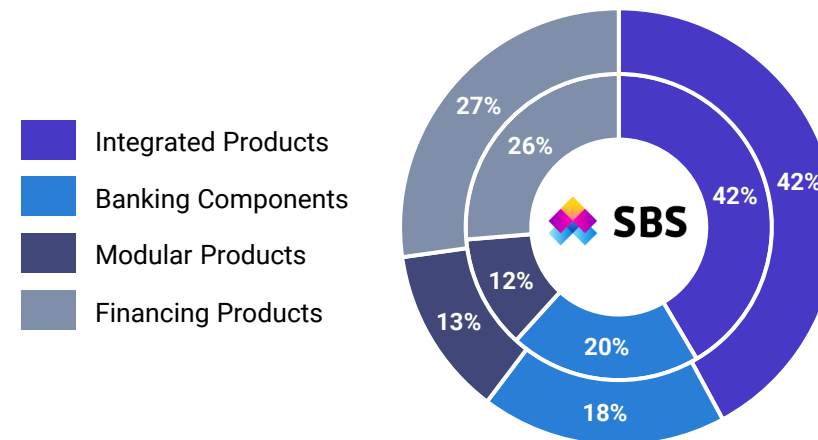
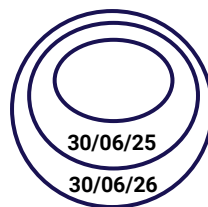
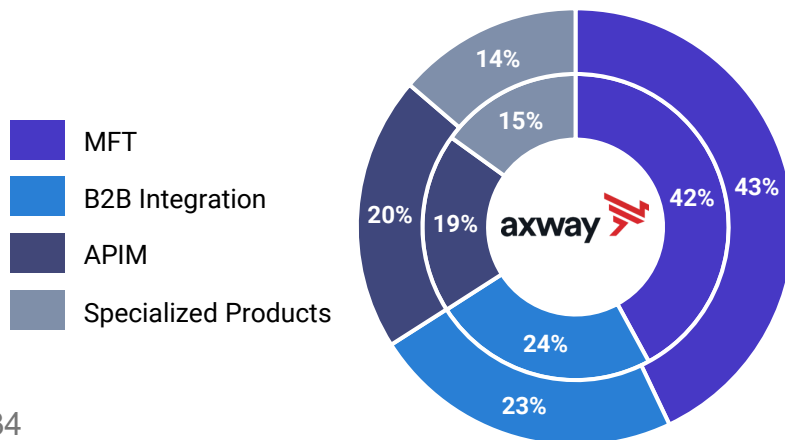
	2025				2026		YoY Change at constant FX
	Q1	Q2	Q3	Q4	Q1	Q2	
Axway	255.2	259.7	267.1	277.6	277.7	288.7	+ 11.2%
Maintenance and support	50.5	46.3	41.2	36.9	34.7	29.9	- 35.3%
Customer-managed subscription	149.6	156.1	166.3	179.5	181.2	196.2	+ 25.7%
Own-managed subscription	55.1	57.3	59.6	61.1	61.8	62.6	+ 9.3%
SBS	228.8	232.1	234.8	245.1	248.9	252.8	+ 8.9%
Maintenance and support	142.1	141.9	147.6	142.6	134.1	132.9	- 6.4%
Customer-managed subscriptions	15.1	14.3	7.8	18.9	29.5	32.2	+ 125.8%
Own-managed subscriptions	71.6	75.9	79.4	83.6	85.2	87.7	+ 15.6%



H1 2026 – ARR by Product Line

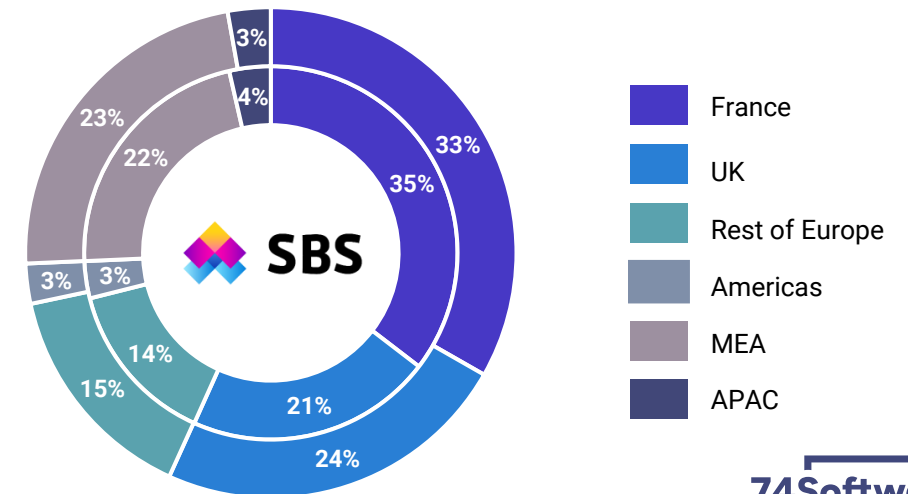
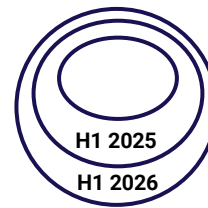
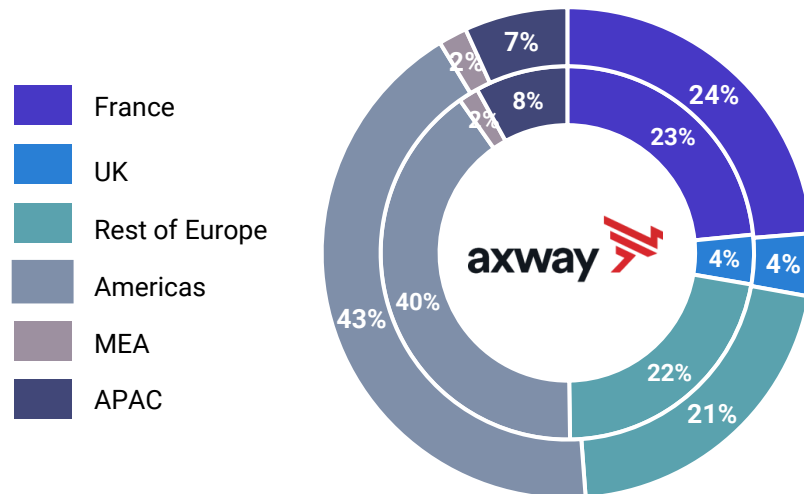
ARR Breakdown by Product Line at Constant Exchange Rates as of End-Q2 2026

	2025				2026		YoY Change at constant FX
	Q1	Q2	Q3	Q4	Q1	Q2	
Axway	255.2	259.7	267.1	277.6	277.7	288.7	+ 11.2%
Managed File Transfer	107.0	109.2	111.2	120.1	119.4	124.0	+ 13.5%
B2B Integration	59.4	62.0	64.4	65.0	64.5	66.5	+ 7.3%
API Management	48.2	49.4	52.3	53.0	55.3	58.7	+ 18.9%
Specialized Products	40.6	39.1	39.2	39.6	38.5	39.6	+ 1.3%
SBS	228.8	232.1	234.8	245.1	248.9	252.8	+ 8.9%
Integrated Products	94.1	96.3	95.0	100.0	103.9	106.5	+ 10.5%
Banking Components	47.9	46.9	46.4	49.3	47.1	46.0	- 2.1%
Modular Products	25.2	27.8	29.5	30.2	31.7	31.6	+ 13.7%
Financing Products	61.6	61.0	63.9	65.5	66.2	68.8	+ 12.7%



H1 2026 – Revenue by Geography

74Software	H1 2026		H1 2025 Reported	H1 2025 Restated*	Total Growth	Organic Growth
	€m	% of Rev.				
Europe	222.8	60.7%	208.1	206.5	7.1%	7.9%
o/w France	104.8	28.6%	99.4	100.3	5.4%	4.5%
o/w UK	52.7	14.4%	46.8	45.6	12.6%	15.6%
Americas	79.3	21.6%	73.3	69.1	8.2%	14.8%
Middle East & Africa	47.5	12.9%	43.1	43.1	10.1%	10.3%
Asia & Pacific	17.3	4.7%	19.4	19.1	-10.9%	-9.2%
74Software	367.0		344.0	337.8	6.7%	8.6%



H1 2026 – Margin Analysis

74Software	H1 2026		H1 2025 Reported		Change	
	€m	% of Rev.	€m	% of Rev.	€m	Basis Points
Product revenue	304.1	82.9%	280.0	81.4%	+ 24.0	+ 144
Services revenue	62.9	17.1%	64.0	18.6%	- 1.0	- 144
Total revenue	367.0		344.0		+ 23.0	
Total costs of revenue	120.2		115.9		+ 4.3	
GROSS PROFIT	246.8	67.2%	228.1	66.3%	+ 18.7	+ 95
<i>o/w product gross profit</i>	236.4	77.7%	217.9	77.8%	+ 18.5	- 6
<i>o/w services gross profit</i>	10.4	16.6%	10.2	15.9%	+ 0.2	+ 63
Operating expenses	154.3	42.0%	156.0	45.4%	- 1.8	- 332
<i>o/w research & development</i>	90.5	24.7%	93.2	27.1%	- 2.7	- 243
<i>o/w sales & marketing</i>	63.7	17.4%	62.8	18.3%	+ 0.9	- 89
BRAND CONTRIBUTION	92.5	25.2%	72.1	20.9%	+ 20.5	+ 427
<i>o/w general & administrative</i>	36.9	10.0%	30.8	8.9%	+ 6.1	+ 110
PROFIT ON OPERATING ACTIVITIES	55.7	15.2%	41.3	12.0%	+ 14.4	+ 317
<i>Net Capitalisation of R&D</i>	6.7	1.8%	8.4	2.4%	- 1.6	- 60
<i>in % of gross R&D</i>	6.9%		8.2%			- 132

H1 2026 – Brand Contribution



	H1 2026		H1 2025 Reported		Change	
	€m	% of Rev.	€m	% of Rev.	€m	Basis Points
Product revenue	157.2	90.1%	143.3	89.1%	+ 13.9	+ 93
Services revenue	17.4	9.9%	17.5	10.9%	- 0.1	- 93
Total revenue	174.6		160.8		+ 13.8	
Total costs of revenue	39.4		40.3		- 0.9	
GROSS PROFIT	135.2	77.4%	120.5	74.9%	+ 14.7	+ 248
<i>o/w product gross profit</i>	133.1	84.7%	119.3	83.2%	+ 13.8	+ 142
<i>o/w services gross profit</i>	2.1	11.9%	1.2	7.0%	+ 0.8	+ 491
Operating expenses	72.9	41.8%	75.6	47.1%	- 2.7	- 528
<i>o/w research & development</i>	29.8	17.1%	32.6	20.3%	- 2.8	- 321
<i>o/w sales & marketing</i>	43.1	24.7%	43.0	26.8%	+ 0.1	- 208
BRAND CONTRIBUTION AXWAY	62.2	35.6%	44.8	27.9%	+ 17.4	+ 776



	H1 2026		H1 2025 Reported		Change	
	€m	% of Rev.	€m	% of Rev.	€m	Basis Points
Product revenue	147.8	76.4%	137.7	74.8%	+ 10.1	+ 166
Services revenue	45.6	23.6%	46.5	25.2%	- 0.9	- 166
Total revenue	193.3		184.2		+ 9.1	
Total costs of revenue	81.7		76.6		+ 5.1	
GROSS PROFIT	111.6	57.7%	107.6	58.4%	+ 4.0	- 67
<i>o/w product gross profit</i>	103.3	69.9%	98.6	71.6%	+ 4.7	- 172
<i>o/w services gross profit</i>	8.4	18.4%	9.0	19.3%	- 0.6	- 96
Operating expenses	81.3	42.1%	80.4	43.6%	+ 1.0	- 156
<i>o/w research & development</i>	60.7	31.4%	60.6	32.9%	+ 0.1	- 150
<i>o/w sales & marketing</i>	20.6	10.7%	19.8	10.7%	+ 0.9	- 6
BRAND CONTRIBUTION SBS	30.3	15.7%	27.2	14.8%	+ 3.1	+ 89
<i>Net Capitalisation of R&D</i>	6.7	3.5%	8.4	4.5%	- 1.6	- 106
<i>in % of gross R&D</i>	10.0%		12.2%			- 220

H1 2026 – Balance Sheet

	H1 2026	FY 2025	Change
in €m			
Accounts receivables	308.7	279.9	+ 28.8
Other current assets	103.1	104.0	- 0.9
Accounts payables	-29.3	-32.7	+ 3.5
Deferred revenue	-144.0	-95.4	- 48.5
Other current liabilities	-139.6	-156.1	+ 16.5
Net working capital	99.0	99.6	- 0.6
Tangible fixed assets	21.6	24.9	- 3.3
Goodwill	527.8	523.2	+ 4.6
Other intangibles	134.2	133.5	+ 0.7
Fixed assets	683.6	681.6	+ 2.0
Other assets	97.1	84.1	+ 13.0
Other liabilities	-121.2	-118.8	- 2.4
Other assets - liabilities	-24.1	-34.7	+ 10.6
INVESTED ASSETS	758.5	746.5	+ 12.0

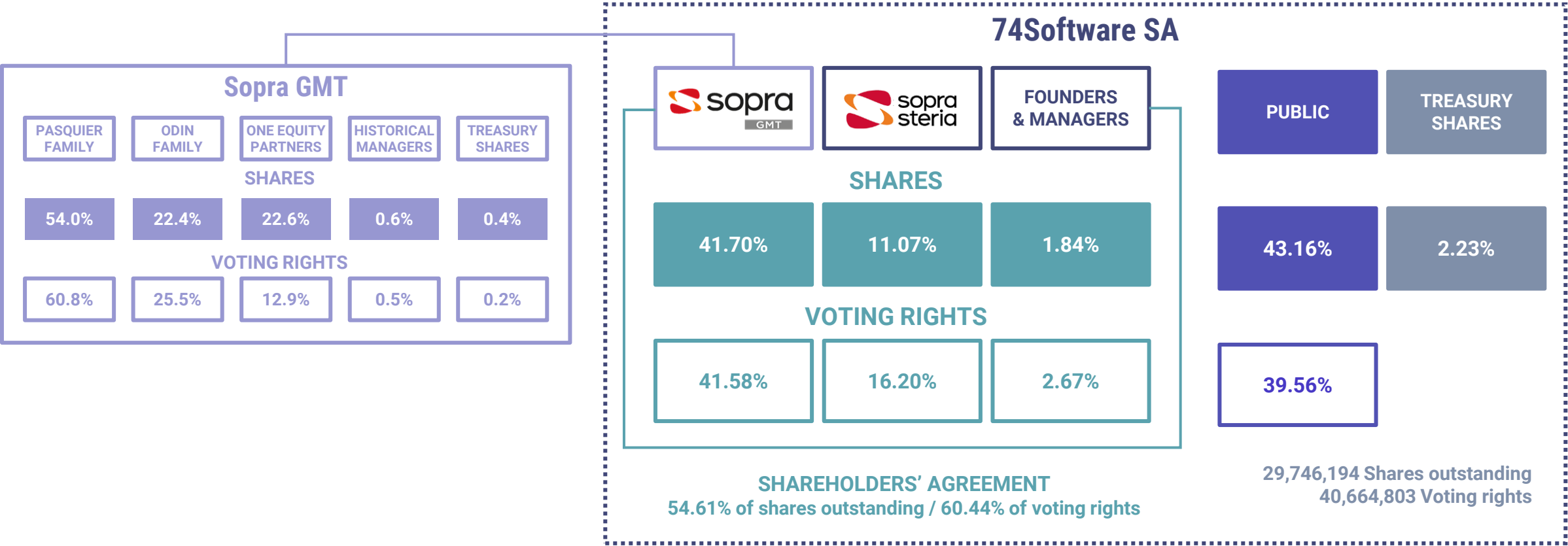
	H1 2026	FY 2025	Change
in €m			
Cash & cash equivalents	-64.4	-48.4	- 16.1
Financial debt	245.8	241.4	+ 4.4
Net debt	181.3	193.0	- 11.7
Equity	577.1	553.5	+ 23.7
CAPITAL EMPLOYED	758.5	746.5	+ 12.0

	H1 2026	FY 2025	Change
Ratios			
<i>DSO Trade receivables (days)</i>	46	54	-8
<i>DSO Invoices to be issued (days)</i>	99	81	+18
<i>Net debt / total capital</i>	23.9%	25.9%	-2.0 pts
<i>Equity / total capital</i>	76.1%	74.1%	+2.0 pts

H1 2026 – Headcount

	30/06/2026	31/12/2025	Change
Europe	2 903	2 965	-62
Americas	340	360	-20
Asia-Pacific	838	824	14
Middle East & Africa	446	422	24
TOTAL	4 527	4 571	-44

Capital Structure as of June 30, 2026



Glossary and Alternative Performance Measures

- Axway ARR: Annual Recurring Revenue – Expected annual billing amounts from all active maintenance and subscription agreements.
- Brand Contribution: Contribution to profit on operating activities generated by Axway and SBS before centrally managed general and administrative expenses.
- SBS ARR: Annual Recurring Revenue – Monthly recurring revenue (MRR) for the last month of the reporting period multiplied by 12. Where contracts are affected by seasonality or contracted volume-based elements, the last 12 months of revenue are aggregated in determining ARR. Expected recurring revenue from contracts signed but not yet active is not included in ARR.
- NPS: Net Promoter Score – Customer satisfaction and recommendation indicator for a company.
- Organic growth: Growth in revenue between the period under review and the prior period, restated for consolidation scope and exchange rate impacts.
- Profit on operating activities: Profit from recurring operations adjusted for the non-cash share-based payment expense, as well as the amortization of allocated intangible assets.
- Proforma: Proforma measures assume the acquisition of SBS happened at the beginning of the respective reporting period.
- Restated revenue: Revenue for the prior year, adjusted for the consolidation scope and exchange rates of the current year.
- Unlevered free cash flow: Free cash flow before exceptional items and before net interest expense.

